

ANNUAL REPORT 2016

"Whatu ngarongaro te tangata, toi tu te whenua"

"The land remains even when man disappears"

SATURDAY 26 NOVEMBER

Farm Visits and Annual General Meeting

0930 am Assemble at Ngā Kōhatu

1200 pm Ngakonui Valley Hall

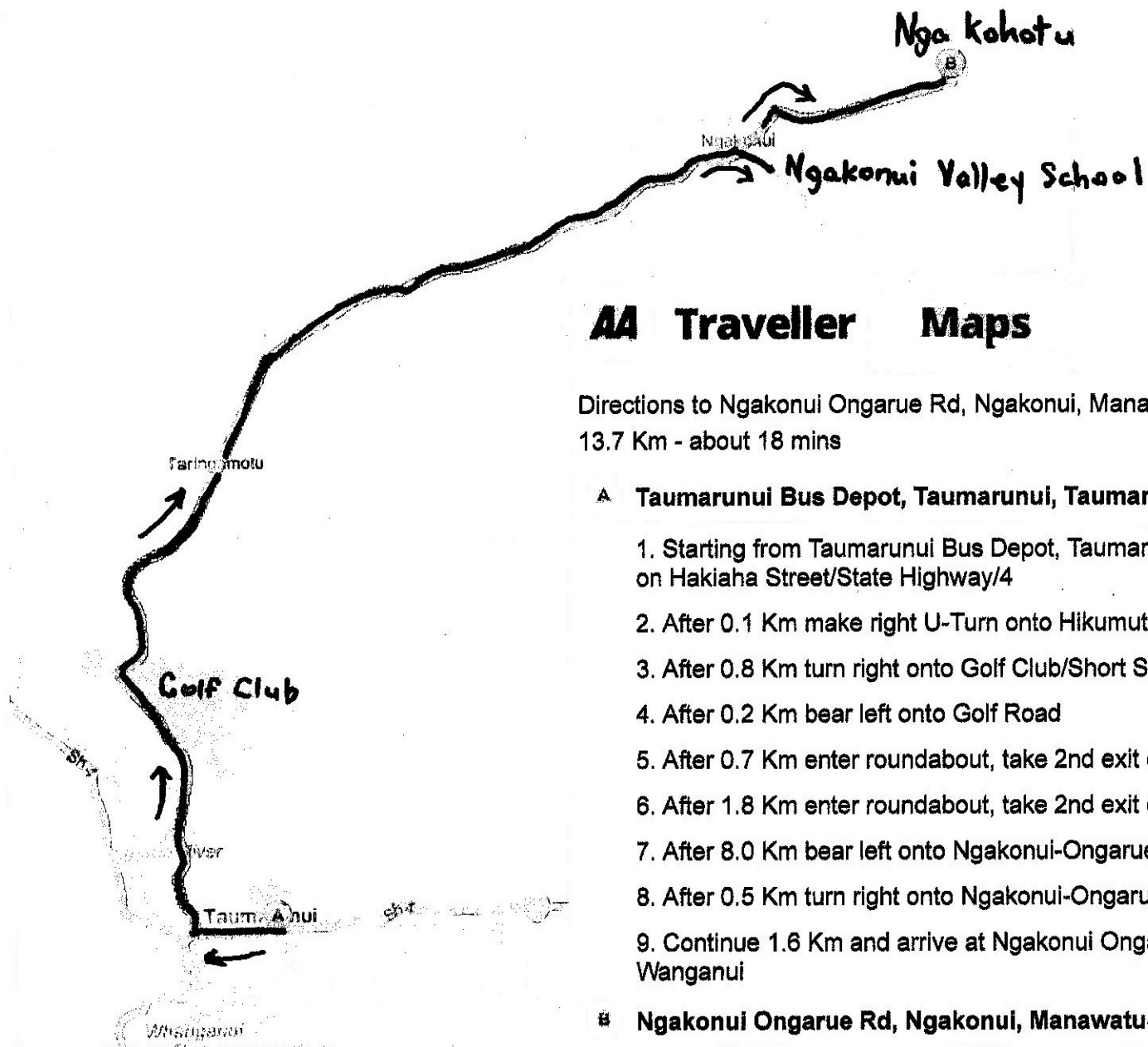


Ka horahia ngā mihi, ki ngā iwi, ki ngā reo,
ki ngā karanga maha i raro i te korowai aroha o Io Matua Kore,
tēnā rā koutou katoa.

Me whai whakaaro hoki ki te hunga kua riro ki tua o te ārai,
he kura tangihia he mamae aroha ki ā rātou.
Ki te taumata okiokinga mutunga kore, ao ki te pō, pō ki te ao.

Hoki mai ki ā tātou ngā kanohi ora,
nā reira,
toi tu te whenua, toi tu te iwi, te toi o ngā kōrero.

Whano, whano!
Tū mai te toki!
Haumi ē!
Hui ē!
Tāiki ē!



AA Traveller Maps

Directions to Ngakonui Ongarue Rd, Ngakonui, Manawatu-Wanganui
13.7 Km - about 18 mins

A Taumarunui Bus Depot, Taumarunui, Taumarunui

1. Starting from Taumarunui Bus Depot, Taumarunui, Taumarunui proceed East on Hakiha Street/State Highway/4 0.0 Km
2. After 0.1 Km make right U-Turn onto Hikumutu/Hikaia Street 0.1 Km
3. After 0.8 Km turn right onto Golf Club/Short Street 0.8 Km
4. After 0.2 Km bear left onto Golf Road 1.0 Km
5. After 0.7 Km enter roundabout, take 2nd exit onto Golf Club/Golf Road 1.7 Km
6. After 1.8 Km enter roundabout, take 2nd exit onto Taringamotu Road 3.5 Km
7. After 8.0 Km bear left onto Ngakonui-Ongarue Road 11.5 Km
8. After 0.5 Km turn right onto Ngakonui-Ongarue Road 12.1 Km
9. Continue 1.6 Km and arrive at Ngakonui Ongarue Rd, Ngakonui, Manawatu-Wanganui 13.7 Km

B Ngakonui Ongarue Rd, Ngakonui, Manawatu-Wanganui

13.7 Km

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DIRECTORY

Address

60 – 149 Ngakonui Ongarue Road
Taumarunui

Committee of Management

Derek Kotuku Wooster - Chairman
Richard Burgess
Vonda Houpapa
Jonathon Kilgour
Andrew Martin
Donna Tuwhangai - Associate

Upoko

Rod Walker - Manager
Casey Chadwick
Sharcayle Tarawa

Koromiko

Shannon and Luke Pepper, 50/50 Sharemilkers

Paatara

Dean Marshall, 50/50 Sharemilkers

Accountant

Balance Chartered Accountants

Farm Advisor

Ag First

Solicitors

Ferguson, Bhullar and Scott

Bank

Bank of New Zealand

Office

C/- Balance Chartered Accountants, P O Box 384, 37 Miriama Street, Taumarunui

Telephone

+64 7 895 3013

Website

www.teurangab2.co.nz

Facebook

Te Uranga B2 Incorporation

Tax Entity

Maori Authority

Land Status

Maori Freehold Land

TE URANGA B2 INCORPORATION ANNUAL MEETING OF OWNERS
Saturday 26 November 2016

FARM VISIT

Please dress suitably for farm-visit and bring 4-wheel drive vehicle if available.

| | |
|----------|---|
| 09.30 am | Gather at Nga Kōhatu o Te Uranga, 85 Ngakonui-Ongarue Road, Taumarunui |
| 09.45am | Mihi whakatau |
| 10.00am | Koromiko Dairy Farm – Sharemilkers Luke & Shannon Pepper |
| 10.30am | Paatara Dairy Farm – Sharemilker Dean Marshall |
| 11.00am | Upoko Sheep & Beef Farm – Manager Rod Walker |
| 11.30pm | Ngakonui Hall – cup of tea |
| 12.00 | Meeting |

ANNUAL GENERAL MEETING

AGENDA

1. Karakia
2. Apologies
3. Proxies
4. Elections:
 - One person to fill a vacancy on the Committee of Management; Vonda Houpapa retires by rotation. Vonda Houpapa is not available for re-election.
5. Minutes of the Annual General Meeting 28 November 2015
6. Chairman and Committee of Management reports
7. Farm report
8. Receive and approve Financial Statements
9. Appoint an Auditor
10. Appoint a Share Valuer
11. Resolution:
 - To accept the recommendation of the Committee of Management that a dividend of \$12.00 per share be paid on Friday 12 December 2016.
12. Resolution:
 - That a grant of \$250 is available upon application to those owners or persons aged 65 years and over and who have a life interest in Te Uranga B2 Incorporation and are listed in the current share register to be paid 16 December 2016.
 - Application for the grant must be made by Friday 2 December 2016.
13. Special Resolutions – Postal Voting
14. General business
 - 14.1 Rights to grazing Incorporation land.

2.00 P.M. MEETING CONCLUDES FOLLOWED BY LUNCH

MINUTES OF THE ANNUAL GENERAL MEETING OF OWNERS FOR THE PROPRIETORS OF TE URANGA B2 INCORPORATION, HELD AT THE NGAKONUI VALLEY HALL, TAUMARUNUI-NGAPUKE ROAD, NGAKONUI, TAUMARUNUI ON SATURDAY 28 NOVEMBER 2015 COMMENCING AT 12.00 pm.

Shareholders have been invited to visit the farms this morning prior to the Annual General Meeting.

Present: Committee of Management

| | |
|------------------------------------|-----------------|
| Traci Houpapa MNZM JP (Chairman) | Richard Burgess |
| Derek Wooster | Vonda Houpapa |
| Donna Tuwhangai (Associate Member) | Evelyn Kereopa |

Owners

As per attendance register circulated

Also Present

| | |
|-----------------|--|
| Darren McNae | Farm Consultant, AgFirst Consultants |
| Carla Benefield | Minute recorder, Balance Chartered Accountants |

Mihi Karakia: Alan Cockle and Traci Houpapa

Welcome: Chairman welcomed the shareholders to the meeting. Chairman marked the passing of Cecelia Kingi acknowledging the loss to both her own whanau and Te Uranga B2 Inc. She also thanked Derek Wooster for the photos from last year's AGM and the Ngakonui Valley School Principal and community for catering today.

Apologies: As per apologies register circulated, including the following registered at the meeting: Theresa Hall, Dean and Lucy Marshall

Resolution: Rangimoke Houpapa / Alan Cockle
"That the apologies be accepted"

CARRIED UNANIMOUSLY

Apologies from Proxies:

Sara Chez Anderson, Thomas Bell, M D Gilbertson, Josephine Graham-Wairua, Garry Houpapa, Glenn Houpapa, Lance Houpapa, Pai Houpapa, Graeme D Kilgour, Jonathan Kilgour, K Y Knapp, Jack Mauri Kingi, Rangi Taupaua Kingi, Thomas Tame Kingi, Rangimarie Kingi, Josephine Montgomery, Anna Jan Morris, Gabrielle Niheta, Robert Ngarotata, Rodney Ngarotata, Poaneki-TeMomo, Helen Searle, Teriri Tata, Hazel Takawe-Ngataua, Laurel Turner, Diana N Ward,

Resolution: Rangimoke Houpapa / Alan Cockle
"That those shareholders who appointed a proxy be acknowledged as apologies".

CARRIED UNANIMOUSLY

Proxies:

| | |
|--------|--------------------------------|
| Owner: | 53137 Sara Chez Anderson |
| Proxy: | no proxy appointed - invalid |
| Owner: | 52992 M D Gilbertson |
| Proxy: | Maureen Tinkler or Gabe Morgan |

Owner: 10827 Josephine Graham
Proxy: no proxy appointed - invalid

Owner: 3130 Garry Houpapa
Proxy: Melleny Houpapa

Owner: 3120 Glenn Houpapa
Proxy: Melleny Houpapa received outside timeframe – invalid

Owner: 3960 Lance Houpapa
Proxy: Mannix Houpapa

Owner: 26219 Pai Houpapa
Proxy: Waikiiti Wharepu

Owner: 6440 Graeme Kilgour
Proxy: Pamela Wooster

Owner: 6460 Jonathan Kilgour
Proxy: Pamela Wooster or Helen Searle

Owner: 56382 Jack Kingi
Proxy: Casey Herbert

Owner: 56379 Rangi Kingi
Proxy: Casey Herbert

Owner: 1930 Rangimarie Kingi
Proxy: Carla Benefield

Owner: 4390 Thomas Kingi
Proxy: Andrew Martin not witnessed – invalid

Owner: 3680 K Y Knapp
Proxy: no proxy appointed - invalid

Owner: 26070 Josephine Montgomery
Proxy: Pamela Wooster

Owner: 52290 Anna Morris
Proxy: Pamela Wooster or Gabrielle Morgan

Owner: 26217 Gabrielle Niheta
Proxy: Waikiiti Wharepu witness details incomplete – invalid

Owner: 2930 Robert Ngarotata
Proxy: Mere Ngarotata

Owner: 53132 Rodney Ngarotata
Proxy: Derek Wooster – invalid CoM

Owner: 52289 Helen Searle
Proxy: Pamela Wooster or Gabrielle Morgan

Owner: 26073 Hazel Takawe-Ngataua
Proxy: Pamela Wooster

Owner: 2370 Teriri Tata
Proxy: no proxy appointed - invalid

Owner: Poaneki-TeMomo Tiki
Proxy: Wilson Kamaru

Owner: 53439 Laurel Turner
Proxy: Gabriel Morgan

Owner: 52287 Diana Ward
Proxy: Pamela Wooster witness details incomplete – invalid

Resolution: Anne Anderson / Mannix Houpapa

“That the valid proxies be accepted”

CARRIED UNANIMOUSLY

Elections: Chairman, explained that there are two vacancies on the Committee of Management as Traci Houpapa and Evelyn Kaike Kereopa are retiring by rotation, with both available for re-election. There are a total of four nominations for two vacancies outlined below by last name in alphabetical order.

Traci Houpapa
Evelyn Kaike Kereopa
Jonathon Kilgour
Andrew Martin

Election Process: Chairman explained the options for the voting process and that the meeting now needs to decide on the process for voting whether this be by poll vote or a show of hands. A poll vote requires the agreement of five shareholders. Shareholders at the meeting unanimously agreed to Poll Vote.

Resolution: Mannix Houpapa / Melleny Houpapa

“That the voting for the committee of management election process be conducted by poll vote”.

CARRIED UNANIMOUSLY

Appointment of Scrutineers:

It was agreed that Balance Chartered Accountants and AgFirst would be appointed as scrutineers for the voting process with the assistance of Associate Committee of Management member Donna Tuwhangai.

Resolution: Mannix Houpapa / Melleny Houpapa

“That the recommendation by Committee of Management that Scrutineers for election be Balance Chartered Accountants and Ag First”.

CARRIED UNANIMOUSLY

Candidate’s presentations:

Candidates were invited to address the meeting:

Jonathon Kilgour was not present at the AGM and had previously submitted a CV.

Andrew Martin, Evelyn Kaike Kereopa and Traci Houpapa, being present at the meeting, addressed the Owners.

Andrew Martin acknowledged the meeting reminding those present that he had been a long time member of the Committee of Management and had resigned at a management meeting in protest that there was a mother and daughter on the Committee saying that this was neither acceptable nor appropriate. He raised questions about the integrity of both Vonda Houpapa and Traci Houpapa and said that he would be a better Chair than Traci. He profiled his building and business experience along with his commitment to Te Uranga.

Kaike Kereopa talked about how much she had enjoyed working alongside such an experienced and successful Committee and appreciated the opportunity to learn more about environmental management and business development. She welcomed the opportunity to continue in her role with the Committee.

Traci Houpapa acknowledged the meeting and talked about her time at the Committee in terms of whanau, whakapapa and whenua. She noted her governance, business and strategic skills and experience and networks were valuable to the kaupapa of Te Uranga and owners and advancing the enterprise commercially and strategically.

The Chairman then announced that voting could proceed. Votes were collected by Balance CA staff. Chairman advised that results would be announced after luncheon.

Minutes of the Previous Meeting:

Resolution: Mannix Houpapa / Richard Kingi

"That the minutes of the Annual General Meeting of Te Uranga B2 Incorporation held Saturday 1 November 2014 are accepted as a true and correct record of proceedings."

CARRIED UNANIMOUSLY

Committee of Management Reports

Chairman's Report presented by Traci Houpapa:

Chairman acknowledged the Farm Management team of Rod and Vanessa Walker, Dean and Lucy Marshall and Luke and Shannon Pepper also acknowledging the Committee of Management and their roles.

2015 Summary:

- A difficult season with good results
- Good governance, strong management
- Growing our business by improving our results
- Environmental management critical to the Te Uranga brand story and profile
- Successions and unclaimed dividends still a work in progress
- Social media an important way of keeping in touch
- Excellent relationships with regional and national organisations like FOMA, Ahu Whenua Maori Farming in Excellence, government agencies and other Maori/iwi authorities

Shareholders Report presented by Evelyn Kaike Kereopa:

2015 Summary:

- Te Ture Whenua Maori Act review
- Successions
- Whanau Trusts
- Unclaimed dividends
- Current address and information

Question from the floor: What if the person has no one to pass shares to? Kaike Kereopa said the shares returned to the family. The Chairman asked Allan Cockle to provide further background regarding shares going back up the blood line so that ownerships stays within the whanau which sometimes goes right back to the original owner.

Environmental Report presented by Vonda Houpapapa:

Te Uranga B2 Inc is recognised as a leading authority in environmental work and sustainable farm management regionally and nationally.

2015 Summary:

- Sustainable Land Use Initiative (SLUI)
- Great working relationship with Horizons
- Almost 50% of our waterways fenced
- Ongoing commitment to environmental management and maintenance

Forestry and Communications Report presented by Derek Wooster:

The forestry agreement with Carter Holt Harvey continues with harvesting possibly to be carried out in 2022.

2015 Summary:

- Social media is a great way of keeping in touch with a number of international visitors to website.
- 'Panui' provides an update on our activities
- www.teurangab2.co.nz gives an insight to our farms
- Keep in touch!

Associate Member presented by Donna Tuwhangai:

Donna thanked the Owners and Committee for the opportunities afforded her as an Associate Member.

2015 Summary:

- Growing our leaders
- Insightful learning opportunity
- Taumarunui High School Farming Academy
- FOMA conducting Governance in Your Sector workshop, Taupo
- "Prosperity and Unity"

Finances and Investment Report presented by Richard Burgess:

2015 Summary:

- Assets \$22,418 mill.
- Asset to debt ratio 92% up from 88%
- Long term debt \$566,400 (McGuinness Block)
- Paatara now freehold
- Investment fund for diversification, \$209,563
- Banking, rationalized our facilities for better commercial interest rates

Looking Forward, Traci Houpapa presented the 2016 Workplan:

- Improving our farm systems to achieve better performance, productivity and profitability
- Strengthening our relationships with other Maori farmers in our region and nationally
- Focus on natural resource and land management
- Training and development
- Stronger relationships with our owners

Resolution: Ian Houpapa / Anne Houpapa

"That the Committee Reports for 2015 are noted and accepted".

CARRIED UNANIMOUSLY

Farm Report: Darren McNae presented an overview of farming operations noting:

Key Points:

Climatically

- Another challenging one but a strong finish
- Don't sweat the small stuff

Pasture Production

- Down on historical trends

Product Prices

- Mixed bag (sheep / wool / beef / dairy)

Market Prices:

- Dairy the bad news story – close to 50% down from a year ago
- Sheep downward trend
- Beef the "star performer" on the increase
- Diversification is the key
- Medium term is positive / stable

Upoko:

- Further improvement but plenty of upside
- System has remained largely unchanged
- Focus on improving breeding performance
- Water and subdivision has continued

Koromiko and Paatara:

Background:

- Reduced payout = less feed imported
- Koromiko system not ideally set up
- Paatara performing well
- Production back overall

Dairy summary:

- 3.6 million litres of milk
- Been a tough year for dairy and we are having another on now
- Focus on profit rather than production
- Effluent is a major spend in 2016
- Nutrient losses remain below industry average

Outlook for coming year:

- Still a good time to be farming
- Diversity of operation no more important than now
- Same focus – profitability, sustainability and resilience
- 'That's farming'

Resolution: Richard Kingi / Melleny Houpapa

"That the Te Uranga B2 Incorporation Farm Report for 2015 is noted and accepted."

CARRIED UNANIMOUSLY

Financial Report: Presented by Richard Burgess

Highlights:

- Net after-tax profit down \$63k (16%) (2014 increased \$594k (360%))
- Overhead expenses down \$22k
- Net assets increased by \$3.697m (land revaluations + \$3.36m)
- Debt reduced by \$490k
- Total net farm surplus down \$136k (14%)
- Distributions to owners consistent at \$147k

Focus for 2015:

- Overhead cost reduction programme
- Capital expenditure, review and reduction
- Identification of projects with highest returns

Outlook for 2015:

- Dairy income reduced by around \$170,000
- Sheep and beef price outlook strong
- Continued focus on productivity and cost reduction
- Debt reduction, build shareholder wealth
- Investing for the future – assess opportunities

Matters Arising:

Alan Cockle noted the Administration figures have increased Andrew Martin queried the expenses costs and asked for explanations which were provided by Richard Burgess and Traci Houpapa who noted that administration and governance fees were generally higher for Maori authorities due to the increased level of reporting required under the Te Ture Whenua Maori Act.

Chairman explained:

- The surplus decrease has been affected by the dairy downturn and matters outside of the committee control
- The committee and management continues to look at ways of managing and minimizing costs and expenditure
- Priority remains commitment to dividend payments to owners

Andrew Martin said he finds it difficult to accept the expenditure.

Chairman replied:

- Noted her earlier response on Maori authority administration.

Rangimoke Houpapa asked how the \$10,000 grant to Ngakonui School benefits shareholders.

Chairman replied:

- It is important that we can provide a good school for whanau and staff as this is something considered by parents as they look to move into employment. She also noted that the school is of benefit for the wider community including the children of owners residing within the Taumarunui area.

Andrew Martin asked about the FOMA payments and his opinion is that the Incorporation receives minimum support from FOMA.

Chairman replied:

- FOMA was established 30 years ago with the idea that Māori authorities come together to support each other for economic and commercial advancement
- FOMA's gains over the years have laid the platform for all Maori and iwi to benefit, setting the forum for the current Maori economic success
- FOMA's achievements include and are not limited to the lower Maori taxation rate, Te Ture Whenua Maori act, Crown Forestry Rental Trust, Maori rating, policies on natural resources, water, climate change, ETS, etc. as well as an agribusiness programme for Maori farmers
- FOMA's policy and strategic gains benefit all Maori and iwi whether you're a member or not and so the reach and value of FOMA is well recognised and influential
- All pre and post settlement claimant groups/iwi benefit from the sector and treasury policy work conducted by FOMA
- From time to time FOMA has asked its members for financial support. The Committee agreed to contribute \$10,000 per annum for three years. The Chairman noted that she was not part of the decision making process.

Andrew Martin asked why the Incorporation does not give out education grants.

Chairman replied:

- Referred to earlier response to Rangimoeke Houpa
- Reiterated that the decision was made by the committee following a lack of applications and lack of reporting from previous grant recipients
- The grant to Ngakonui Valley School assisted to keeping the school open which was important for the Maori and farming community

Betty Peck asked that it be noted that Owners can ask for education grants and tangihanga grants.

Cynthia Russell comments that her moko do not come to Ngakonui School so do not benefit from the grant to the school.

Chairman replied:

- There will be an update in the panui in regard to grants

Noti Matena asked Chairman if it is a conflict of interest that you and your mother are sitting on the top table.

Chairman replied:

- The Owners vote for who is on the Committee of Management and confirms that all Committee members were appointed to the Committee following due process according to the Act
- There is no conflict of interest if family members are appointed

Resolution: Mannix Houpapa / Casey Herbert

"That the Te Uranga B2 Incorporation Financial Report for the year ended 2015 is noted and accepted and that Sewell Wilson is appointed as the Auditor and Share-Valuer".

CARRIED

John Wi abstained

Dividend:

Resolution: Melleny Houpapa / Anne Anderson

"That the AGM accepts the recommendation of the Committee of Management that a dividend of \$12 per share be paid on Friday 11 December 2015."

CARRIED UNANIMOUSLY

Kaumatua Grants: Resolution: Melleny Houpapa / Anne Anderson

"That a grant of \$250 is available upon application to those owners or person aged 65 years and over and who have a life interest in Te Uranga B2 Incorporation and are listed in the current share register to be paid Friday 18 December 2015."

CARRIED UNANIMOUSLY

Cynthia Russell queried the dividend amount at \$12 per share

Chairman replies:

- The full Committee of Management decides the annual share dividend – not the Chairman
- There is a formula used to calculate the dividend and the Committee ensures that there are always funds available for the dividend in the annual budget

Rangimoke Houpapa asked can a person with a life interest apply for education and tangihanga grants.

Chairman replies:

- If you have a life interest, you are deemed to be an Owner and therefore eligible

General Business:

Proposal for Funding:

Rangimoke Houpapa presents a proposal for a new \$180k ablution block at Kaitupeka Marae.

Chairman acknowledged the proposal and said the paper will be presented to Committee of Management for its consideration.

Hunting Permits:

Mannix Houpapa asked if you have a hunting permit can you take someone else hunting with you?

Derek Wooster replied:

- When entering the forest where the trees are owned by Hancock's a person must have an access permit from the Incorporation.
- The kiwi aversion programme is run by DOC with the conservation of kiwi being very important to the Incorporation

Casey Herbert asked that the process for applying for a hunting permit and the process and restrictions etc be included in the summer Panui.

Ian Houpapa asked if there is kiwi on the property as he and others hunt the property and have never seen a kiwi. John Wi supports Ian in saying that he never saw a kiwi when he was in the forest

John Wi explained he abstained from approving the Financial Report on the grounds that the discussions tell a different story to the figures on paper.

Grant Application Forms:

Corrina Tuhakaraina asked for the education and tangihanga grant applications and the criteria to be available for owners at the Annual General Meeting.

Rangimoke Houpapa thanked the Committee of Management very much for all their hard work done.

Lucy Ticket Draw: Derek Wooster conducted the usual lucky ticket draw held at the Te Uranga B2 Incorporation annual meetings.

Next meeting: Next year's AGM is set for 9:30am Saturday 26 November 2016 starting with the powhiri at Nga Kohatu o Te Uranga then the farm tour and annual meeting following by lunch.

Meeting closed: There being no further business the meeting closed with karakia by Alan Cockle at 2.35pm.

Minutes approved as true and correct

Chairman

Date

PROPRIETORS OF TE URANGA B2 INCORPORATION
2014 ANNUAL GENERAL MEETING
ATTENDANCE REGISTER

| SH No. | SHAREHOLDER'S NAME | ADDRESS | EMAIL ADDRESS |
|--------|------------------------------|---------------------------|-----------------------------|
| | Donna Pendergast | 28 Ward St, Fran | chh3@students.waikato.ac.nz |
| | WINNIE PENE | 110 FITZROY AVE, HAMILTON | ak.cockle@xtra.co.nz |
| | com 1996-2014 H/An Cockle | ✓ | ✓ |
| | Margen Cockle | ✓ | |
| 52285 | Pamela Woodson | 133 Blade Ro. Te Puke. | p.r.woost@gmail.co |
| | Anna & Andy Morris | 22 Noel Jones Dr, Nelson | aa.jmorris@icloud.com |
| 26073 | Hazel Takame | Ngatara 59A Auewa | St Jk. |
| 3490 | Casey Herbert | 257 Forchester Rd Takapu | 8/12 |
| 26214 | Nana wharepa | 43 North Street Taum. | |
| | Merikara Nelson wi | Waimba | |
| 2740 | Wilson Kamau | Tamam | |

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PROPRIETORS OF TE URANGA B2 INCORPORATION
2014 ANNUAL GENERAL MEETING

ATTENDANCE REGISTER

| SH No. | SHAREHOLDER'S NAME | ADDRESS | EMAIL ADDRESS |
|---------|--|--|--|
| 4620 ? | Ramona Dick Bennett Whangamanga Trust | Koroia Tuarangi PO Box 5033 Tuarangi 3353 | NI. |
| 26179 | Raymond Ni | 156a Ongarue - Naimba Road, Paihia 3948 | raymondni97@gmail.com |
| 150.425 | ETANA WHANAU Meirana Kura Tupu | 13 Te Hurinui Drive, Taumarunui 3920 | |
| 3210 | Kahu Etana | 2830B Ngakonu - Ongarue Rd Ongarue 3997 | |
| ? | Muriel Paki Raki Hemana Trust | 10 Ongarue Village Rd Ongarue 3997 | Mhemana@xtra.co.nz Mhemana |
| 10648 | Mere M Gee | 199 Miro Street, Taumarunui 3924 | megeemere@gmail.com |
| 8398 | Te ATARANUI (WHAKANGA) HARRIS | 1119 ADAPUNI RD, RD1 TE AUAHITU | chrissharris63@gmail.com chrissharris@gmail.com |
| 7620 | Noleen Morgan | 11 Rev St Matapuna / Taungapu | nkoni@xtra.co.nz |
| 9526 | Tukaha Mangua Takawa Whanau Trust | 240a Ngakonu Drive Rd. Paihia | nkoni@xtra.co.nz |
| | CHRISTINA HARRIS | 2 GREENOUGH CRES TE AUAHITU | chrissharris63@gmail.com |
| | Polly HARRIS | 68 MARSHALL ST, FAIRFIELD, HAMILTON | pollyharris@xtra.co.nz |
| | Helen Searle | 23 HEDGE DR Tamahere Hamilton | 0822202220@xtra.co.nz |

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PROPRIETORS OF TE URANGA B2 INCORPORATION
2014 ANNUAL GENERAL MEETING

ATTENDANCE REGISTER

| SH No. | SHAREHOLDER'S NAME | ADDRESS | EMAIL ADDRESS |
|--------|--------------------|--|-----------------------|
| 26616 | G.K. Morgan | 98 Phillips Ave Otara 3908 | |
| | Ian Houpa | RD4 Mangahau Valley | |
| 4010 | Angela Houpa | 227 Golf Rd TMN | |
| 7430 | Caroline Houpa | 124 Ngakoro-Ongare TMN | |
| | Stevie Houpa | 124 Ngakoro-Ongare TMN | |
| | Rangimoeke Houpa | 66 Cranland Drive - St Andrews Hill - T.M.N. Papad Xtra.co.nz | |
| 2820 | Megan Tata | 855 Western Rd Waiwaka - Rotokua | |
| 5820 | Waiwaka | 17 Rangimoeke St Waiwaka | |
| | Rona Cockle | RD5 Te Kuiti | les.cockle@xtra.co.nz |
| | Erena Cockle | 110 Fitzroy Avenue Hamilton | |
| 3230 | John Egan | Ongare | |
| | Lillian Egan | | |

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PROPRIETORS OF TE URANGA B2 INCORPORATION
2014 ANNUAL GENERAL MEETING

ATTENDANCE REGISTER

| SH No. | SHAREHOLDER'S NAME | ADDRESS | EMAIL ADDRESS |
|---------|------------------------------------|------------------------------------|----------------------|
| ✓ 3960 | Mannix Houpapa | 7a1 mangakahu valley | |
| 3960 | Charlotte Houpapa | 7a1 mangakahu valley | |
| ✓ 10823 | Rose Topine } Cecilia + Cathy | 4-9 Manson St Tmn | |
| ✓ | Cecilia King } King Alana Trust | 9 Manson St Tmn | |
| | Heremaia Korohoke | 98 Phillips Ave OTOROHANGA 3900 | |
| ✓ 3140 | Mellany Houpapa | 35 North Street, Tamarunui 3920 | m-houpapa@xtra.co.nz |
| ✓ 4010 | Barbaine Montgomery | 8 Harper Ave OTO | barbaine@hotmail.com |
| ✓ 2820 | | | |
| ✓ 4400 | Derek Wooster | 157 44wood Rd Paremarere | |
| ✓ 101 | Kaiki Kereopa | 3 Boles St, Tmn | kkereopa1@gmail.com |
| | Uma Houpapa | 1a Hikurangi Tmn | |
| 3150 | TRACI HOUPAPA | 2 HILLCREST RD HAMILTON | |

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APOLOGIES REGISTER

[illegible]

PROPRIETORS OF TE URANGA B2 INCORPORATION

2014 ANNUAL GENERAL MEETING 01/11/2014

APOLOGIES REGISTER

| SHAREHOLDER'S NUMBER: | SHAREHOLDER'S NAME: |
|-----------------------|--|
| 52531 | Nora Pidduck . |
| 6590 | Glenys Tiriona |
| 10827 | Josephine Waurua . S/H Josephine Graham ^{name change to M. H. G.} |
| 5960 | Lynne Dance |
| 5920. | Judy Kelleher |
| 5910 | Joyce Kelleher |
| 3120 | Glen Houpaia . |
| 7430 | Caroline Houpaia . |
| | Ian Houpaia |
| | John Maunganui Houpaia . |
| | Shirley Houpaia . |
| | Francis Alec Phillip Houpaia . |
| | Margaret Mihia Donna Marie Houpaia . |
| | Jusli Te Ninanga Houpaia . |
| | Violet Mangu King Houpaia . |
| | Judy Bazel . |
| | Willie Tata |
| | Joy Htutahi . |
| 150-425 | Annexa Wai |
| | Tatiana Ngatake (Houpaia) |
| | Marie |
| 3490 | E. Casey Herbert . |
| 26218 | Donna Wharepu . |
| | Nerihana Nelson Wi |

TE URANGA B2 COMMITTEE OF MANAGEMENT REPORTS

Strong and diversified business - Derek Kotuku Wooster – CHAIRMAN

Te Uranga B2 Incorporation remains a strong and diversified business in Aotearoa's primary production sector. The Incorporation's land base produces products for the country's top three exports - dairy, meat and timber. While we may only be a small player on a global sense, the Incorporation continues to be a significant player in the local region and this means that it is important we continue to grow the business and add value to the community in which we operate.

Consistency of profitability

The Incorporation's financial performance for the year, with growth in its after tax surplus of 19% and a continuation of consistency of profitability, reflects the sound business plans and practices in place and the diversified business model employed by the CoM.

The net asset value of the Incorporation has grown further and remains very strong. With a debt to equity ratio of only 6% the Incorporation is well placed to take advantage of business opportunities that may arise.

Industry regulations and government legislation

Compliance is a word that's becoming more and more obvious in our daily lives, and in particular how we need to run Te Uranga B2's business. The definition of *compliance* means that we, Te Uranga B2 Inc. Committee of Management, have to abide by both industry regulations and government legislation.

For instance, 'Miraka' (they buy our milk) will pay a small premium if the grade of milk, water quality, effluent management, safe work practices including the reporting of work related incidents and many other regulations are met. Koromiko Dairy will be installing a new effluent pond this season and in order to make it 'compliant' regulations set by Horizons Regional Council, Miraka and Ruapehu District Council have to be employed.

Keeping stock out of our waterways, by fencing and riparian planting is about compliance, so will be the winter grazing, when nitrate leaching is most prevalent owing to sodden soils, of dairy cows on our land. How are we to combat this – graze someone else's land, reduce Upoko stock numbers to make more land available for grazing, increased cropping or purchase more land?

There's no doubt *compliance*, like the rewana bug, will continue to grow and our challenge will be to utilize it to our benefit.

Whenua and whānau connection

The average number of shareholders attending the last 5 Annual General Meetings is 5% - 35 shareholders. This representation is by no means representative of the entire shareholding when it comes to appointing members to the Committee of Management at an Annual General Meeting only. These members are the decision and policy makers - making decisions that have a major impact on the future development and growth, productivity and sustainability of the Incorporation.

To encourage and give more shareholders the chance to have a say in who runs their business as well as helping more shareholders connect with their whenua and their whanaunga the Committee of

Management is supporting a Special Resolution to allow the Shareholders of Te Uranga B2 the right to postal voting. Refer to Agenda item.

Te Uranga B2 Strategic Plan – Productive Land, Productive People

This Strategic Plan captures the Incorporation's strategic vision and intentions, and informs its management team of its expectations in terms of its various business and farming activities. Further, this document provides the Incorporations shareholders with the strategic framework from which the affairs and activities of Te Uranga B2 are developed, managed and implemented.

This plan has been in the making for some years and is nearing its completion. It's sign-off and implementation will be in the new year.

Pine make way for mānuka

The harvesting of Incorporation pine-lots along Piaua Road, Koromiko Dairy and Ngakonui-Ongarue Road commenced this financial year to be completed in late 2016. The logs were trucked to Tauranga for export to the Asian market. The logs were marketed through Glenn Martin Ltd, Forestry Consultant, Taumarunui. The harvest was 6,383.66 tonnes with income at \$319,099.56 (incl. GST). Approximately 25% being set aside to prepare the roadside plots for mānuka planting in 2017 as well as planting out the Paatara Bluffs.

Shareholders and locals are encouraged to harvest firewood for next season's winter to make way for mānuka seedlings.

Website upgrade

I am pleased to report that the Incorporation's website, Panui and Facebook have all been receiving positive feedback with visitors, both shareholders and non-shareholders, using the sites to gain information about their whakapapa and whānau. The website is currently undergoing an upgrade to be launched at the AGM. The site will be more user friendly with a greater visual impact.

Reserve funds, for future emergencies – RICHARD BURGESS

Unlike our Land Portfolio, which will never be sold, our IP can be cashed up within a few months. Our IP has returned nearly 15% (14.94%) since inception, and is being managed, on our behalf by Craig Investment Partners.

Even in our IP, we apply our policy of diversification, to reduce our exposure to risk. Our IP has investments in:

| | |
|------------------------|-------|
| NZ Fixed Interest | 20% |
| NZ Property | 6% |
| NZ Equities | 26% |
| Australian Equities | 22% |
| International Equities | 25% |
| Cash | 1% |
| | ----- |
| | 100% |

Our instructions to Craig Investment Partners include objectives to generate long term capital growth and income, and also provide protection against potential negative currency fluctuations by investing outside of New Zealand.

For your interest, some of our International Equities are:

- Guggenheim Investments – A global asset management & advisory company
- Exchange-Traded Funds on the World share markets – Healthcare and iShares
- Johnson & Johnson – The World’s sixth largest health company.
- Kirby Corporation – The largest tank barge operator in the US
- Visa Inc. – An American multi financial services corporation.

Our IP is a good earner, and is a useful tool for collecting spare and reserve funds, for future emergencies, or more probably the acquisition of term assets requiring initial liquid deposits or funding.

20% of net profit to shareholders exceeded – JONATHON KILGOUR

The Committee of Management attempts to provide shareholder benefits to a minimum of 20 percent of net profit to shareholders. Over the past three years we have exceeded this target. In 2015-16, 37 percent of our net profit was distributed to shareholders in the form of dividends, tangihanga grants and kaumātua grants.ⁱ This compares with 43 percent in 2014-15 and 30 percent in 2013-14.

Re-Establishment of education support

Over the past year, the Committee of Management had discussed the re-establishment of education support for owners and beneficiaries. The Committee of Management has decided to seek further direction from owners at this year’s AGM. Initial guidance was received through the Values Survey 2016, which suggested several ways in which the Committee could support our owners and beneficiaries.

Standard operating procedures

This year we developed a policies and procedures manual for the Committee of Management, Sharemilkers and staff. The Manual synthesises the standard operating procedures across Te Uranga B2 Incorporation business. We are treating this as a working document, so policies are revised or new ones developed, they will then be inserted into the Manual.

New governance legislation

New governance legislation came into effect this year, meaning that the Committee of Management has greater responsibilities for ensuring the health and safety of all operations on Te Uranga B2 Incorporation properties. We have spent the last year implementing a new system of staff and sharemilker reporting to the Committee of Management. The new reporting system also contributes to premium pricing criteria with Miraka limited.

The Committee of Management has been monitoring progress of the Māori land legislation reform. We note the influence that the Ministerial advisory panel had on the latest iteration of the Bill and therefore we provided a written submission in support of the Bill. Traci Houpapapa, owner and previous

Chair of Te Uranga B2 Incorporation, was on the panel and we are confident in her advocacy for our owners' interests during the reform process.

¹ Based on pre-audit figures.

Leader in Environmental Good Practice – VONDA HOUPAPA

Te Uranga B2 Incorporation is recognised locally, regionally and nationally as a leader in Environmental Good Practice. Beginning in 1993 when it was granted a Nga Whenua Rahui Kawenata to protect regenerating bush neighbouring Taringamotu O Tamakahi and Lance Houpapa.

Environmental Plans have been in effect since 1998. In 2005 the Inc. and Horizons liaised to develop a Sustainable Land Use Initiative (SLUI) Whole Farm Plan (WFP), the Inc. being the 5th property in the Horizon Manawatu Region to develop one.

The WFP (1) reviewed existing Inc. business practices using benchmarking (2) assessed land, water resources, farm production, living heritage (3) identified environmental issues, recommending best practices (4) planned long term farm business and environmental strategy (5) developed monitoring, maintenance and support programmes.

In 2015 Horizons Audited SLUI WFP grant jobs done on the Inc., under the WFP we have retired and planted - 77% of Inc. streams, 11% of earth slip prone hillsides, established numerous Wetlands, shelterbelts on Upoko, have Karearea on Paatara, and set an annual weed control programme.

To quote from the Horizons Audit report *"that this body of work could be not only installed but well maintained is a testament to the Inc. commitment, teamwork, and well organised approach"*

Environmental work yet to be completed has been programmed according to priority.

Mate atu he tete kura ara mai ra he tete kura – DONNA TUWHANGAI

For the past three years, I have had the opportunity to sit at the Te Uranga B2 Incorporation table to listen and learn. Not only has this given me a great insight but I have developed my analytical skills and I have built the confidence to be able to give my opinion during decision making.

This year has been by far the most learned experience for me. As the Associate Committee of Management member, I have been given the role of ensuring that any young worker showing potential has appropriate training to improve the skills they arrived with and grow to become reliable and confident farm executives.

Highlights this year would be working alongside Jonathan to collate the Policy and Procedure Manual, and learning what safety and consent issues arise from harvesting woodlots, contractual arrangements for the construction of covered yards on Upoko, fencing requirements and ordering of seedlings for next year's manuka planting, and to experience what it's like when there's a small increase in milk prices.

Being part of such a diverse team has taken me on a journey of knowledge and doggedness as experienced while working alongside Vonda Houpapa who has been a staunch supporter of the Incorporation and protector of the whenua. Kaore e arikarika nga mihi ki a koe.

Acknowledgements – DEREK KOTUKU WOOSTER CHAIRMAN

Like every year the list is numerous but at the top of this year's *thank you list* is departing Committee of Management member Vonda Houpapa. Like Donna implies, Vonda is tenacious, stoic, steadfast and at times hard to shift but always had the life of our whenua and shareholders at heart. When I offered her the environmental portfolio back in the early 90s she took to it like a duck to water and we never could find a pond big enough! During Vonda's 28 years on the Committee of Management I recall Vonda being absent from one meeting, now you can't call that anything less than absolute commitment. So, Vonda on behalf of your colleagues, the people you served with passion and those you worked alongside may I thank you most sincerely for letting you be part of our lives.

And just a few weeks ago after a brave battle Lucy Marshall passed away. Dean and Lucy Marshall have been 50/50 sharemilkers for Te Uranga B2 Inc. starting on Koromiko then taking over Paatara when the Inc. purchased the dairy farm in 2006. I clearly remember the day I first met Lucy at Wharepapa South where Dean and Lucy were previously sharemilking. It was a fine day and we, the CoM who were there to entice the Marshalls to Taumarunui to milk for us, were greeted with cake and tea. What impressed me was the large porcelain teapot, for me a sign of generosity, hospitality, and a darn good cook! This we experienced here, at every AGM lunch where Lucy made sure the local lamb was as we liked it and top it all off – Russian Fudge. Mountains of it for us to nibble on our way home.

To Dean, Jamie, Rosie and Emma – *Ki te rongō I te mahana o te iwi*
Feel the warmth of the people.
Kia kaha
Be Strong.

May I take this opportunity to thank you, one and all, for persevering in what again has been a challenging year and may we all look forward to year of increasing prices and good health.



Derek Kotuku Wooster
CHAIRMAN – Te Uranga B2 Inc.

In 2016, we trialed a Values Survey with owners and beneficiaries of Te Uranga B2 Incorporation. The two aims of the Survey were to gain a better understanding of:

- the values and motivations of our owners so that we can better align the Incorporation's practices and decisions to the owners' values and aspirations; and
- our owner and beneficiary base.

This document presents a summary of the results.

Explanatory Note

The findings of this Survey are only one source of information and are not necessarily representative of the views of all owners. They are helpful for providing a voice for owners who are unable to or choose not to attend the AGM.

VALUES

Respondents **ranked** the four **Incorporation values** in this order:



DISTRIBUTIONS

Most supported:

- Education
- Employment
- Health
- Dividends

Suggested:

- Science holiday camps
- Business incubation
- Papakāinga
- Māra kai

EDUCATION PRIORITIES



In terms of **education**, respondents were *marginally* more in favour of:

- Culture and reo
- Tertiary education
- Leadership and succession

MOST SUPPORTED OUTCOMES

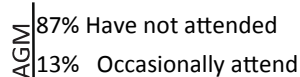
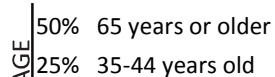
Opportunities for future generations
Healthy and supported kaumātua

Healthy whānau

Financially viable business

Highest possible return

ABOUT THE SURVEY RESPONDENTS



Have you visited your marae in last 12 months?



Cost or distance to marae was the main reason for not visiting marae (57%).

MOST SUPPORTED INVESTMENTS

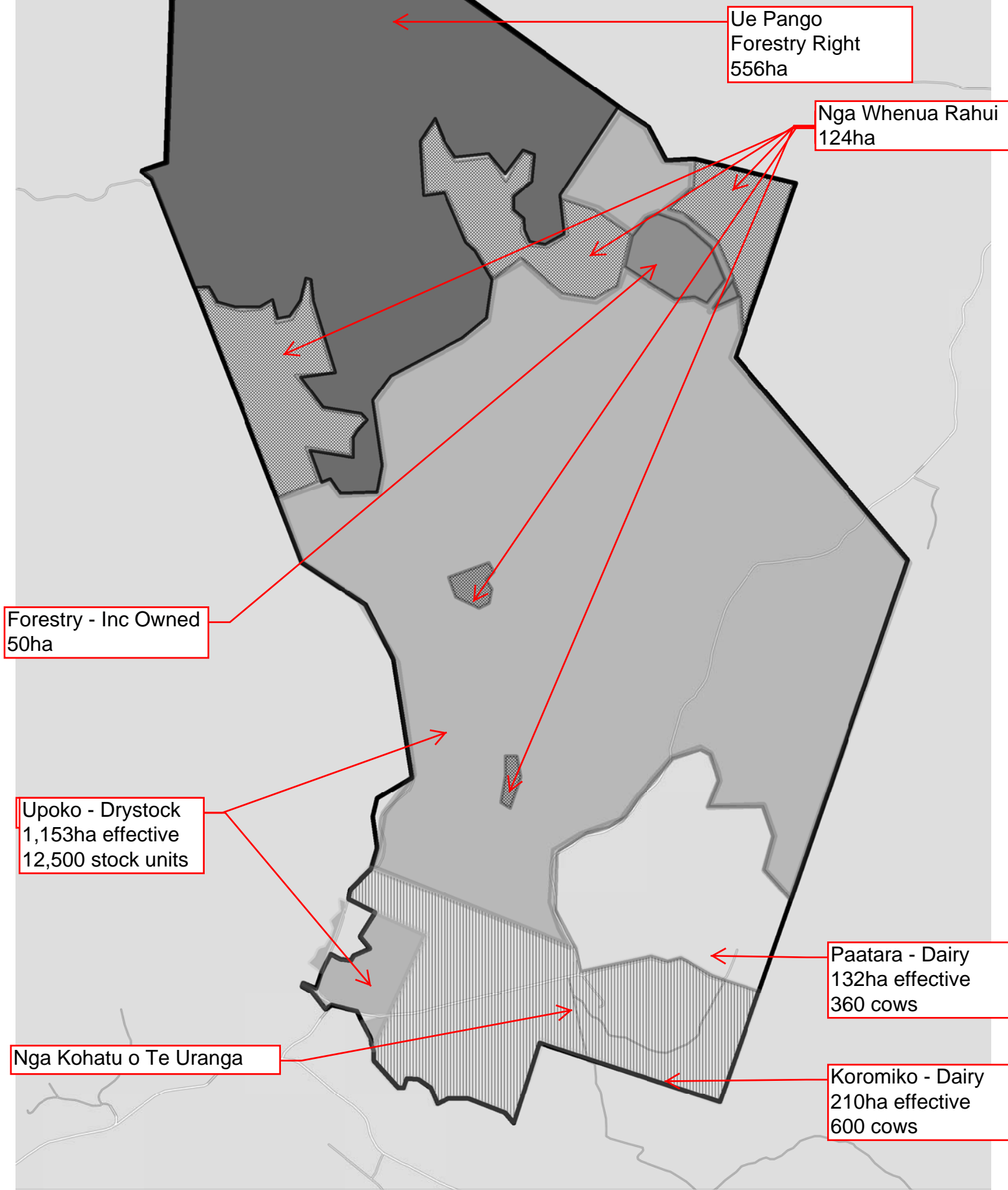
- 47%** Purchase of original/ corpus land
- 47%** Diversification into other industries
- 41%** Joint ventures with neighbouring trusts

Other **suggested investments:**

- Renewable energy
- Construction and building



Te Uranga B2 Incorporation Land Use Map



Te Uranga B2 Incorporation

Farm Performance Report 2016

Darren McNae – AgFirst

1.0 Background and Climate

The 2015/16 year will be remembered as one of very mixed fortunes through the year. What we can take some heart from is that the areas of the farm operation that are within the Incorporations control were well managed – those outside were a mixed bag!

Climatically the 2015/16 year will be remembered for the year that the weather forecasters got it majorly wrong. Thankfully this was in a positive sense and the forecast from August 2015 onward was for a major drought to hit the country which was going to be a disaster for the farming sector. What panned out was a summer where rainfall ended up being above average and the grass kept growing.

The approach taken by some farmers was one of panic last year. For the Incorporation, it was one of watch the trends carefully and make decisions when required. This turned out to be the right one that served the bottom line well.

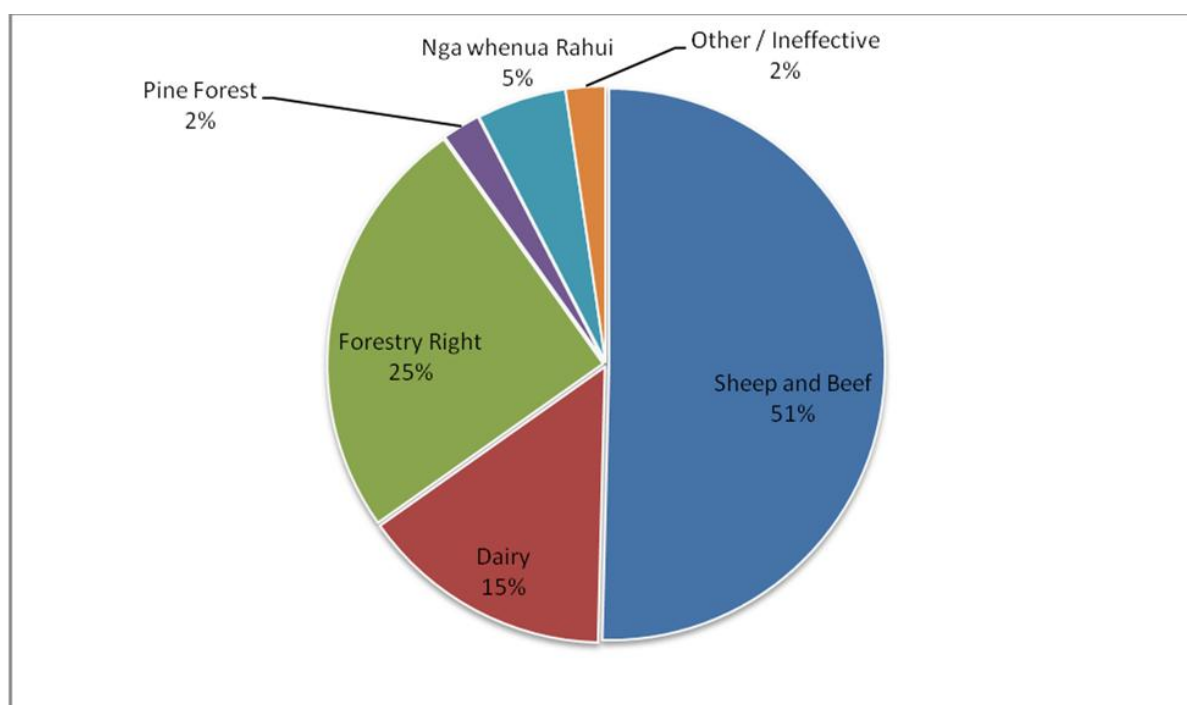
This strong summer and autumn mean that the farms finished the season and entered the winter in the best shape they ever had (from a feed and stock perspective) which was beneficial in a year when the markets didn't always play ball.

2.0 Farm Focus

The farming entities continue to operate around the simple philosophy of maximising the amount of feed grown and utilised inside the farm gate and turning this into as much meat, wool or milk as possible.

With dairying really having to tighten its belt over the last two years and drystock now having to look like doing the same, the name of the game at present is really around pasture being king. The last year saw the dairy farms yet again reduce the amount of PKE coming in which was largely on the economics of its use but the strategy for dairy supplementation is being reviewed at present given a number of drivers in the industry.

The 2,612 hectares of landholding for the Incorporation remained unchanged through the current year and this is depicted and reiterated over.



| Area (hectares) | Koromiko | Paatara | Upoko | Ue Pango | Total |
|-------------------|------------|------------|--------------|------------|--------------|
| Effective Area | 219 | 158 | 1,130 | 0 | 1,507 |
| Pine Forest | 2 | 0 | 50 | 580 | 632 |
| Native Vegetation | 0 | 0 | 97 | 142 | 239 |
| Fenced Riparian | 38 | 12 | 36 | 0 | 86 |
| Nga Whenua | 0 | 0 | 123 | 0 | 123 |
| Non Effective | 8 | 8 | 9 | 0 | 25 |
| Total | 267 | 178 | 1,445 | 722 | 2,612 |

The last three seasons have proven that having a business that does not have “*all of its eggs in one basket*” is invaluable in providing continued progress.

3.0 Market Prices

The big talking point of 2015/16 was the major issues in the dairy industry. The significant reduction in dairy payout over the past two years has been hard and the payout in this last season was the lowest payout since 2003. This has meant some extreme pain for the industry. There have been some significant financial losses when one considers that the average dairy farm needs between \$5.50 and \$6.00 / kg MS to break even – not to make a profit!

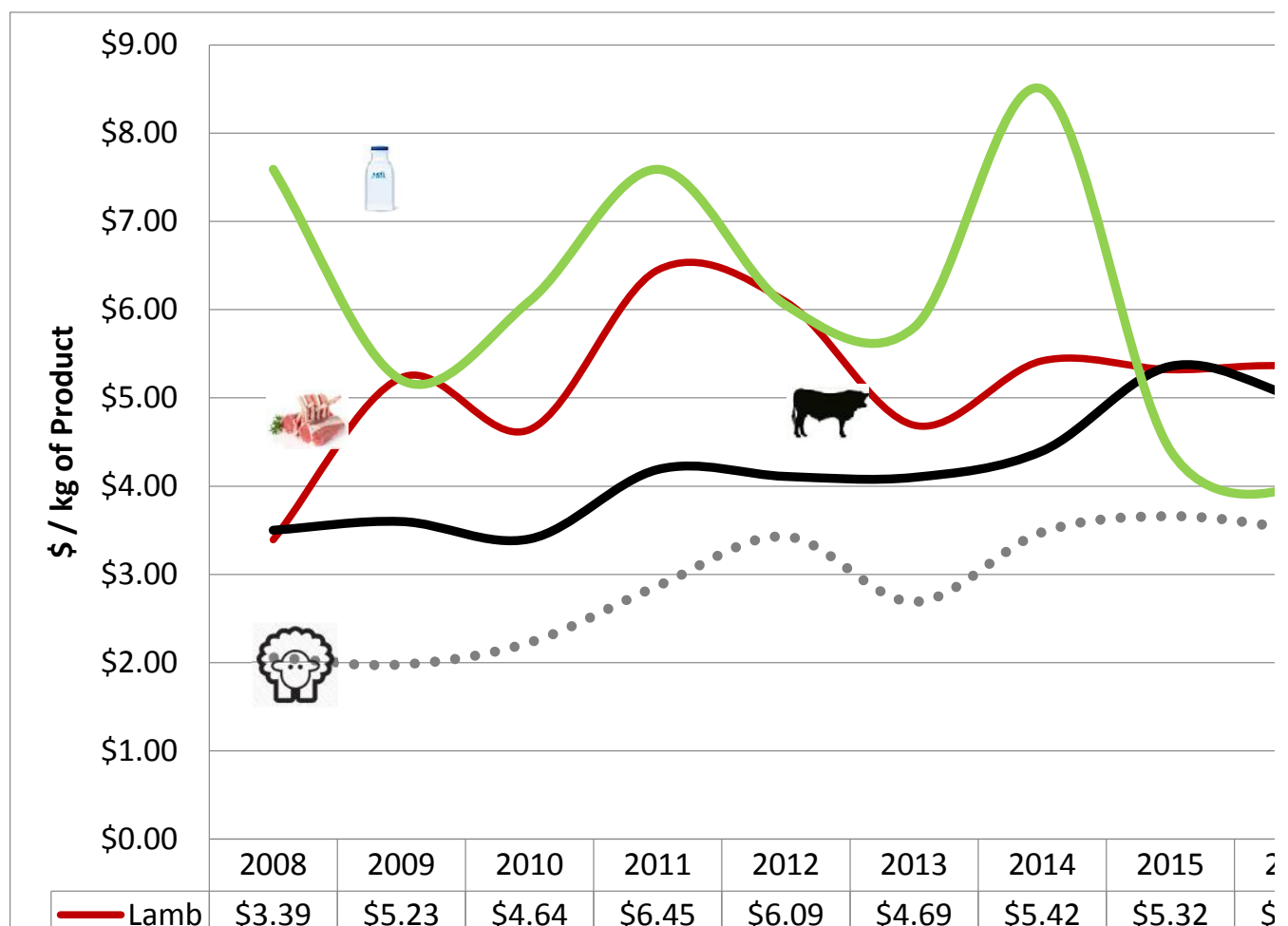
This has now had some upside where the current forecast of \$5.25 / kg MS will see many break even. This does not mean a major change in the dairy sector as this increased cashflow will likely just go straight on the overdraft or importantly allow some catch up maintenance that has not been done for the last two years.

A reflection on just how volatile the dairy market is can be shown in the fact that the current season payout was only \$4.25 / kg MS two months ago. The positive change in the Global Dairy Trade (GDT) auctions has signaled some shift in the market but there is a long way to go yet. We know now that the industry must remain focused on maximising profit at payouts of around \$5.50 / kg MS. The days of the high payouts (in the "\$8's") are gone and we must focus on efficient systems (low cost per kg MS).

While the payout that the Incorporation, and the sharemilkers, from Miraka is not directly linked to Fonterra now, they still remain the industry benchmark so we expect they will track closely.

The markets for Upoko also had an "average" year with lamb just holding similar to last year, this was helped by the drought not eventuating. The beef market came off its high but was still strong by historical standards. Wool has also had some of the shine come of it which is disappointing.

The following trend graph shows just how changeable the recent seasons have been:



Looking forward the dairy scene will likely return to profitability but times will still be tough and high profits are not expected. We must focus on efficient farming. The drystock sector (Upoko) will face some tough times in the next 12 months as the markets all head south. It

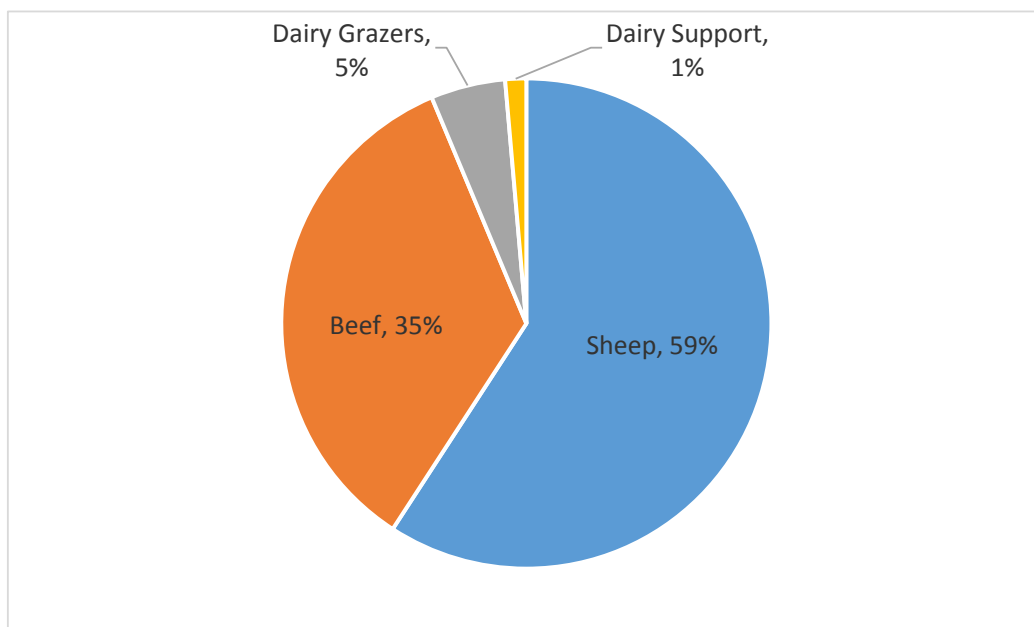
is expected that all of the markets will be back 10-15% this year on last year. This has big impact on the bottom line.

It really is a time of value to be having a diversified business as the markets are continuing their rollercoaster ride. The upside however is that the forecast schedules will ensure the bottom line will still be positive and if the focus remains on cost effective production, the Incorporation will remain in a strong place.

4.0 Upoko (Sheep / Beef / Dairy Support)

The Upoko system continues its improvement pathway but we all know there is still a long way to go. Rod Walker has now been on farm for a year and is beginning to stamp his mark on the operation. It is always difficult coming to a new farm and getting your head around the operation but solid progress has continued to be made.

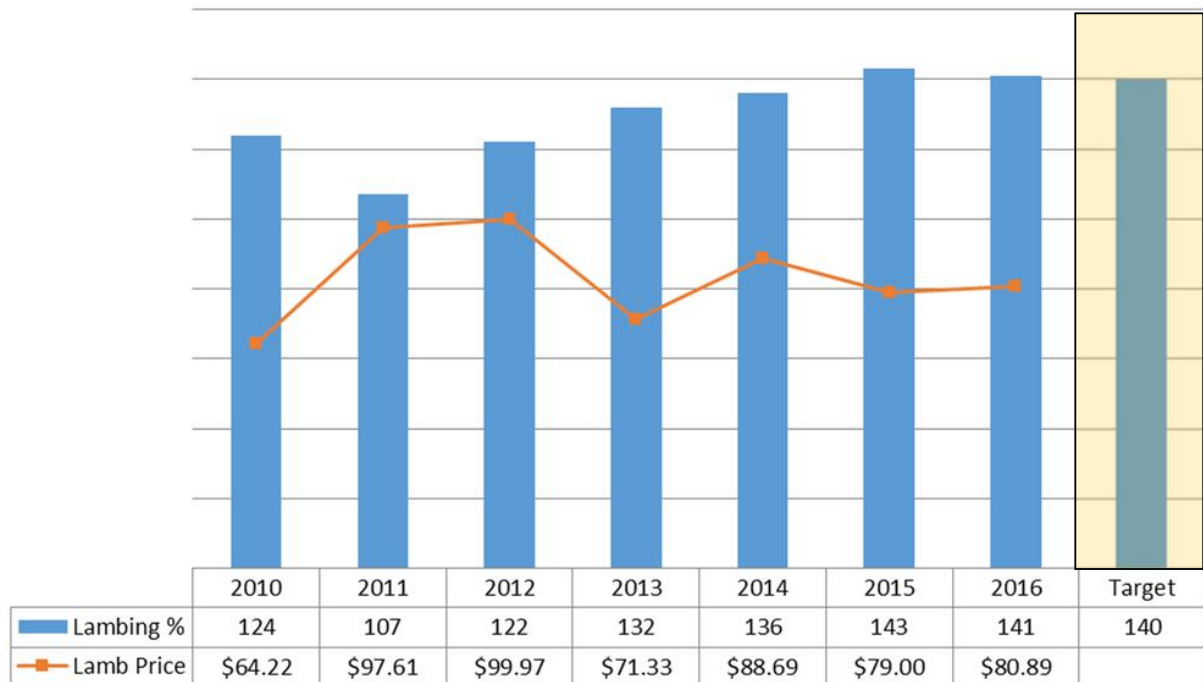
The system remains largely unchanged with the total split by feed as below:



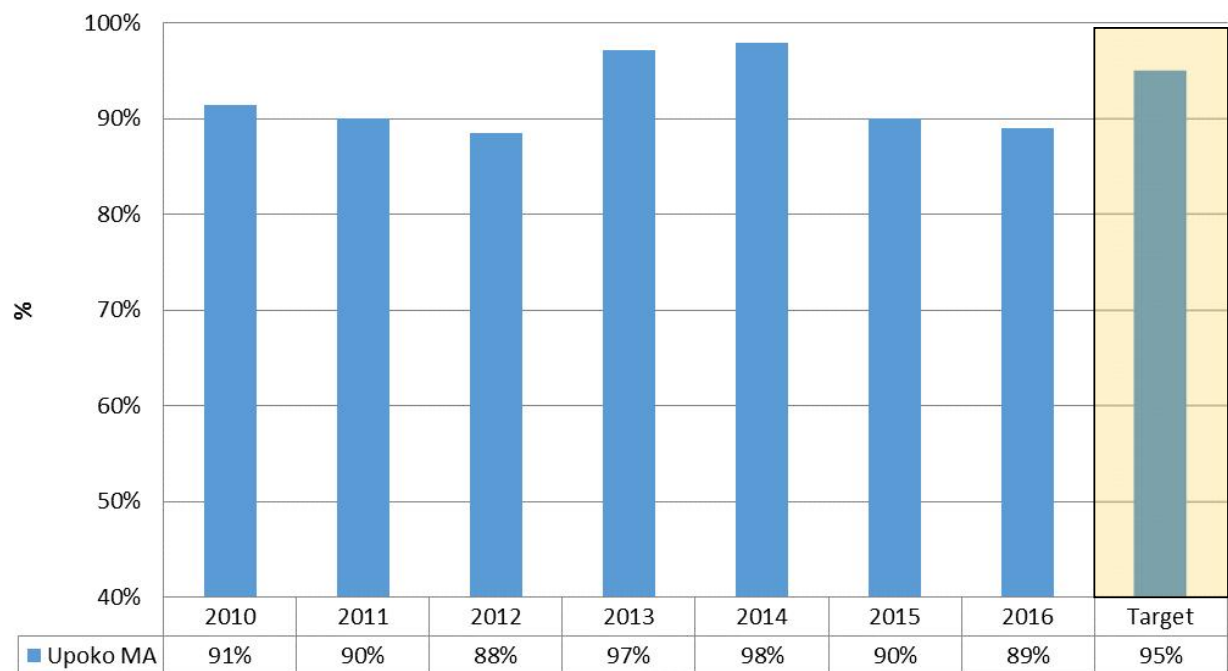
The system is under constant review to ensure the focus is on maximising profitability in these volatile times. The sheep and beef production remains the back bone of the operation accounting for 94% of the feed consumed on the farm. The small portion allocated to the dairy support is aimed at providing more efficiency overall however the integration is always a challenge with the fluctuating market conditions.

The focus for the breeding systems is on the mating performance and it is pleasing to see the continued improvement with a record equalling sheep scanning result for the second year in a row.

Lambing Percentage and Average Price



Calving Percentage



The calving system has had a slight drop this year but remains around its historical level of 90%.

To counter the effects of the fluctuating markets it is imperative that the total product going out the gate and being sold continues to lift. This tells us that despite the markets and therefore the income changing, that a solid job is being done in managing the farm.

This last season saw a record level of production being achieved on Upoko but importantly we know that there are still areas for improvement and we can get more out of the farm yet. The target remains achieving an equivalent level of 300kg / ha which is depicted below and would put Upoko in the top 20% for farm class of its type.



The farm remains well set up, based on the system in place, to achieve a further lift again this year.

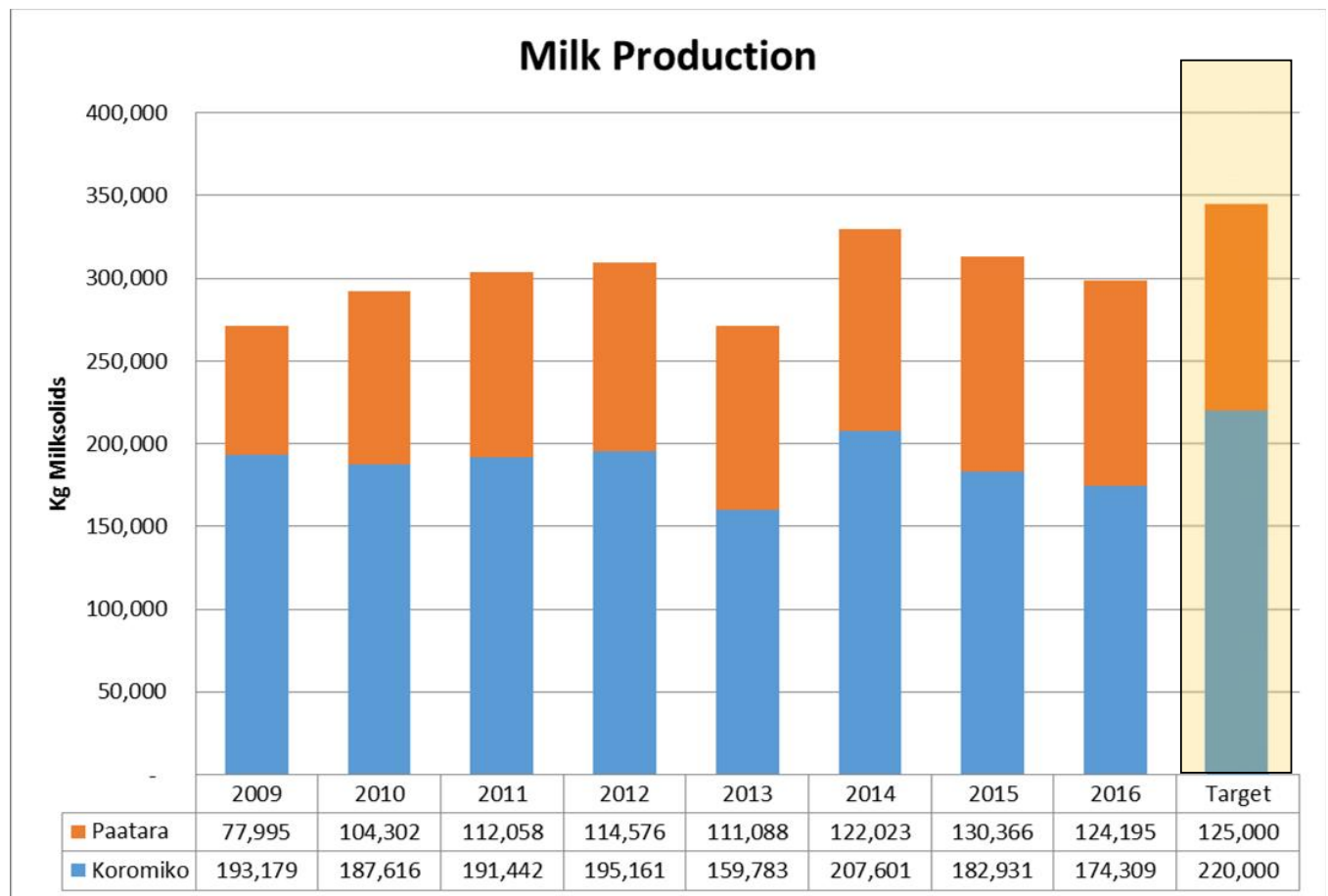
5.0 Koromiko and Paatara (Dairy)

As noted previously the dairy year has had a pretty tough run of it. The second reduced payout again meant a year of trimming the costs but also put the focus on producing milk at the cheapest possible cost.

As noted the amount of feed that was bought into the systems was reduced to align the systems better, this was mainly during the last spring when the forecast payout bottomed out at \$3.85 / kg MS which was way below breakeven. This did cost the systems and the spring production was less than the previous years.

Despite all of this, the strong summer helped out and in the end we saw the total production drop slightly to 298,504kg MS (3.4 million litres of milk). On a positive note the

farms, particularly Koromiko, have started off the current season well, despite the lower inputs of PKE and we look to regain some of the lost ground in 2016/17.



The dairy farm systems remain focused on low cost, medium stocking rate systems that provide the best mix of risk, return and environmental responsibility. This is also focused on providing a higher level of consistent profit regardless of the dairy payout. As noted earlier the focus now for the whole dairy industry is around setting up the most profitable system at a payout of around \$5.50 / kg MS and sticking to it. For some this is high input and for some this is low, as long as the focus is on the cost to produce this milk being low.

From an environmental perspective the effluent pond is being build this year at Koromiko (delayed from last year) and the nutrient losses from the two dairy farms remain below industry average due to the strong focus on having sensible systems in place. This focus will remain and investigation is underway to further reduce the impact that the dairy farms have on the environment – we cannot ignore this.

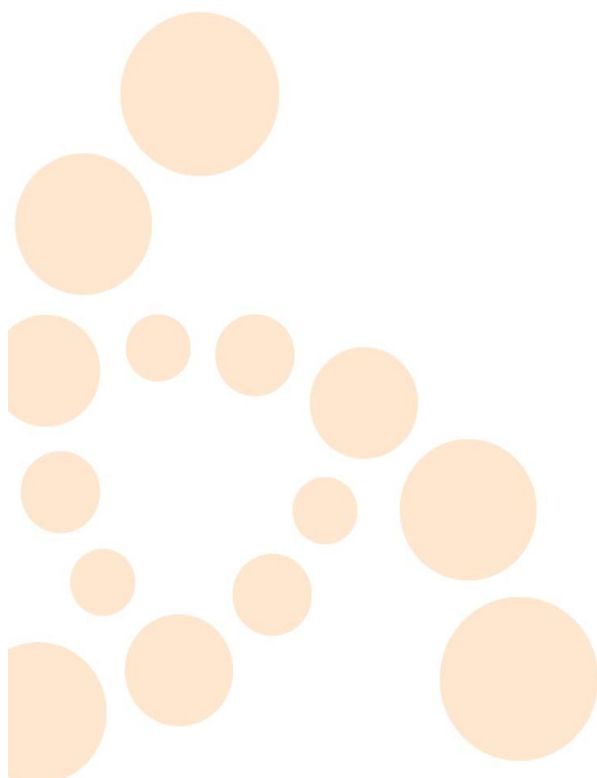
6.0 Future Focus

The focus continues to be on increasing profitability, sustainability and resilience and ensuring this can be done while minimising both the footprint of the Incorporation.

2016

Financial Statements

Te Uranga B2 Incorporation



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Te Uranga B2 Incorporation

Directory

As at 30 June 2016

| | |
|--------------------------------|--|
| Nature of Business | Sheep and Beef Farming Dairy Production Forestry |
| Address | Hikurangi Station Mangakahu Valley Road Taumarunui www.teurangab2.co.nz |
| Telephone | 07 895 3013 |
| Facsimile | 07 895 8345 |
| Registered Office | 37 Miriama Street Taumarunui |
| Committee of Management | Derek Wooster (Chairman) Vonda Houpapa Jonathan Kilgour Andrew Martin Richard Burgess Donna Tuwhangai (Associate) |
| Tax Status | Te Uranga B2 Incorporation is a Maori Authority for tax purposes |
| GST | Payments Basis - Two Monthly |
| Farm Consultant | AgFirst Consultants Ltd |
| Farm Manager - Upoko | Rod Walker |
| Sharemilkers | Luke & Shannon Pepper (Koromiko) Dean & Lucy Marshall (Paatara) |
| Accountants | Balance Chartered Accountants Ltd Chartered Accountants 37 Miriama Street, Taumarunui |
| Auditor | Spooner Hood & Redpath Ltd Chartered Accountants Whanganui |
| Bankers | Bank of New Zealand Taumarunui |
| Solicitors | Ferguson Bhullar & Scott Taumarunui |
| IRD Number | 022-330-128 |

Te Uranga B2 Incorporation

Livestock Trading Statement - Upoko

For the Year Ended 30 June 2016

| | 2016 | | | 2015 | | |
|---|--------------|------------|----------------|--------------|------------|-----------------|
| | Qty | Avg. Price | \$ | Qty | Avg. Price | \$ |
| Sales - Sheep Trading Account | | | | | | |
| Sales | | | | | | |
| Lambs | 5,487 | 81 | 443,833 | 5,827 | 79 | 461,592 |
| Two Tooth Ewes | 38 | 80 | 3,036 | 63 | 78 | 4,893 |
| MA Ewes | 858 | 73 | 62,234 | 964 | 78 | 75,035 |
| Killed for Rations - Killed for Rations - Sheep | 91 | | - | - | | - |
| | 6,474 | | 509,102 | 6,854 | | 541,519 |
| Purchases | | | | | | |
| Rams | 14 | 1,000 | 14,000 | 16 | 656 | 10,500 |
| Cash Surplus for the Year | | | 495,102 | | | 531,019 |
| Opening Stock | | | | | | |
| Ewe Hoggets | 1,407 | 88 | 123,816 | 1,428 | 94 | 134,232 |
| Ram Hoggets | - | - | - | 64 | 90 | 5,760 |
| Wether Hoggets | 19 | 83 | 1,577 | - | - | - |
| Two Tooth Ewes | 1,341 | 126 | 168,966 | 1,439 | 131 | 188,509 |
| MA Ewes | 2,542 | 113 | 287,585 | 2,411 | 118 | 284,498 |
| MA Wethers/Killers | 10 | 73 | 730 | - | - | - |
| 5 Yr+ Ewes | 1,171 | 90 | 105,390 | 1,128 | 101 | 113,928 |
| Rams | 87 | 253 | 22,011 | 79 | 257 | 20,303 |
| Total Opening Stock | 6,577 | | 710,075 | 6,549 | | 747,230 |
| Closing Stock | | | | | | |
| Ewe Hoggets | 1,557 | 92 | 143,244 | 1,407 | 88 | 123,816 |
| Wether Hoggets | - | - | - | 19 | 83 | 1,577 |
| Two Tooth Ewes | 1,398 | 133 | 185,934 | 1,341 | 126 | 168,966 |
| MA Ewes | 2,384 | 117 | 278,928 | 2,542 | 113 | 287,585 |
| MA Wethers/Killers | - | - | - | 10 | 73 | 730 |
| 5 Yr+ Ewes | 1,417 | 96 | 136,032 | 1,171 | 90 | 105,390 |
| Rams | 85 | 304 | 25,840 | 87 | 253 | 22,011 |
| Total Closing Stock | 6,841 | | 769,978 | 6,577 | | 710,075 |
| Revaluation of Opening Market Values - Sheep | | | 36,615 | | | 40,990 |
| Movement in Livestock Values | | | 23,288 | | | (78,145) |
| Gross Surplus from Sales - Sheep Trading | | | 518,390 | | | 452,874 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Livestock Trading Statement - Upoko (continued)

For the Year Ended 30 June 2016

| | 2016 | | | 2015 | | |
|--|---------------------|------------|----|---------------------|------------|----|
| | Qty | Avg. Price | \$ | Qty | Avg. Price | \$ |
| Sales - Sheep Reconciliation of Numbers | | | | | | |
| Opening Stock | 6,577 | | | 6,549 | | |
| Plus | | | | | | |
| Purchases | 14 | | | 16 | | |
| Natural Increase | 7,135 | | | 7,365 | | |
| | <u>7,149</u> | | | <u>7,381</u> | | |
| Less | | | | | | |
| Sales | 6,383 | | | 6,854 | | |
| Deaths & Missing | 411 | | | 499 | | |
| Killed for Rations | 91 | | | - | | |
| | <u>6,885</u> | | | <u>7,353</u> | | |
| Closing Stock Numbers | <u><u>6,841</u></u> | | | <u><u>6,577</u></u> | | |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Livestock Trading Statement - Upoko (continued)

For the Year Ended 30 June 2016

| | 2016 | | | 2015 | | |
|---|------------|------------|----------------|------------|------------|-----------------|
| | Qty | Avg. Price | \$ | Qty | Avg. Price | \$ |
| Sales - Beef Cattle Trading Account | | | | | | |
| Sales | | | | | | |
| R 1yr Bulls & Steers | 117 | 1,340 | 156,731 | 19 | 1,252 | 23,785 |
| R 2yr Heifers | 92 | 1,367 | 125,797 | 74 | 1,245 | 92,140 |
| R 2yr Bulls & Steers | 109 | 1,612 | 175,680 | 230 | 1,577 | 362,648 |
| MA Cows | 20 | 1,365 | 27,296 | 78 | 974 | 75,996 |
| R 3yr Bulls & Steers | 19 | 1,729 | 32,854 | - | - | - |
| Breeding Bulls | - | - | - | 1 | 2,058 | 2,058 |
| | 357 | | 518,357 | 402 | | 556,626 |
| Purchases | | | | | | |
| R 1yr Heifers | 71 | 822 | 58,386 | 39 | 524 | 20,428 |
| R 1yr Bulls & Steers | 88 | 900 | 79,203 | 49 | 623 | 30,532 |
| R 2yr Heifers | - | - | - | 36 | 840 | 30,240 |
| R 2yr Bulls & Steers | 45 | 1,199 | 53,943 | - | - | - |
| Breeding Bulls | 4 | 4,700 | 18,800 | 3 | 2,833 | 8,500 |
| | 208 | | 210,332 | 127 | | 89,700 |
| Cash Surplus for the Year | | | 308,025 | | | 466,926 |
| Opening Stock | | | | | | |
| R1 Heifers | 136 | 607 | 82,552 | 159 | 506 | 80,454 |
| R1 Steers | 155 | 706 | 109,430 | 102 | 614 | 62,628 |
| Beef - R1 Bulls | - | - | - | 66 | 614 | 40,524 |
| R2 Heifers | 196 | 940 | 184,240 | 156 | 799 | 124,644 |
| R2 Steers | 130 | 1,104 | 143,520 | 202 | 933 | 188,466 |
| Beef - R2 Bulls | - | - | - | 5 | 933 | 4,665 |
| MA Cows | 172 | 1,171 | 201,412 | 185 | 986 | 182,410 |
| R3 Steers | 17 | 1,376 | 23,392 | - | - | - |
| Breeding Bulls | 7 | 2,293 | 16,051 | 6 | 2,031 | 12,186 |
| Total Opening Stock | 813 | | 760,597 | 881 | | 695,977 |
| Closing Stock | | | | | | |
| R1 Heifers | 173 | 726 | 125,598 | 136 | 607 | 82,552 |
| R1 Steers | 94 | 842 | 79,148 | 155 | 706 | 109,430 |
| R1 Bulls | 69 | 842 | 58,098 | - | - | - |
| R2 Heifers | 136 | 1,079 | 146,744 | 196 | 940 | 184,240 |
| R2 Steers | 112 | 1,229 | 137,648 | 130 | 1,104 | 143,520 |
| R2 Bulls | 4 | 1,229 | 4,916 | - | - | - |
| MA Cows | 251 | 1,273 | 319,523 | 172 | 1,171 | 201,412 |
| R3 Steers | - | - | - | 17 | 1,376 | 23,392 |
| Breeding Bulls | 6 | 2,571 | 15,426 | 7 | 2,293 | 16,051 |
| Total Closing Stock | 845 | | 887,101 | 813 | | 760,597 |
| Revaluation of Opening market Values - Beef | | | 101,812 | | | 124,705 |
| Movement in Livestock Values | | | 24,692 | | | (60,085) |
| Gross Surplus from Sales - Beef Cattle Trading | | | 332,717 | | | 406,841 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Livestock Trading Statement - Upoko (continued)

For the Year Ended 30 June 2016

| | 2016 | | | 2015 | | |
|--|-------------------|------------|----|-------------------|------------|----|
| | Qty | Avg. Price | \$ | Qty | Avg. Price | \$ |
| Sales - Beef Cattle Reconciliation of Numbers | | | | | | |
| Opening Stock | 813 | | | 881 | | |
| Plus | | | | | | |
| Purchases | 208 | | | 127 | | |
| Natural Increase | 195 | | | 226 | | |
| | <u>403</u> | | | <u>353</u> | | |
| Less | | | | | | |
| Sales | 357 | | | 402 | | |
| Deaths & Missing | 14 | | | 19 | | |
| | <u>371</u> | | | <u>421</u> | | |
| Closing Stock Numbers | <u><u>845</u></u> | | | <u><u>813</u></u> | | |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Uranga B2 Incorporation

Statement of Wool Produce Trading - Upoko

For the Year Ended 30 June 2016

| | 2016 | | | 2015 | | |
|--|---------------|------------|----------------|---------------|------------|---------------|
| | Qty | Avg. Price | \$ | Qty | Avg. Price | \$ |
| Wool Sales | | | | | | |
| Wool Income | 37,446 | 4.27 | 159,892 | 26,768 | 3.66 | 98,090 |
| Dags & Oddments | 74 | 0.45 | 33 | - | - | - |
| Gross Surplus from Wool Trading | <u>37,520</u> | | <u>159,925</u> | <u>26,768</u> | | <u>98,090</u> |

Subject to Audit

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Uranga B2 Incorporation

Statement of Financial Performance Upoko

For the Year Ended 30 June 2016

| | Note | 2016 | 2015 |
|---|------|------------------|------------------|
| | | \$ | \$ |
| Livestock Trading Revenue | | | |
| Gross Surplus from Sales - Sheep Trading | | 518,390 | 452,874 |
| Gross Surplus from Sales - Beef Cattle Trading | | 332,717 | 406,841 |
| Total Gross Surplus from Livestock Trading | | 851,107 | 859,716 |
| Operating Revenue | | | |
| Grazing Income - Upoko | | - | 58,869 |
| Rebates Received -Upoko | | 44,723 | 11,563 |
| Farm Fuel Excise Rebate | | 2,244 | 6,780 |
| Environmental Subsidy Receipts | | 13,350 | - |
| Gross Surplus from Wool Trading | | 159,925 | 98,090 |
| Gross Surplus | | 220,242 | 175,301 |
| Net Revenue | | 1,071,349 | 1,035,017 |
| Less Expenses | | | |
| Pasture Management Expenses | | 199,734 | 238,727 |
| Farm Working Expenses | | 365,357 | 346,408 |
| Motor Vehicle Expenses | | 30,785 | 28,304 |
| Repairs & Maintenance | | 61,939 | 31,667 |
| Administration Expenses | | 62,556 | 59,301 |
| Total Expenses | | 720,370 | 704,407 |
| Net Surplus | | 350,979 | 330,610 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Urunga B2 Incorporation

Statement of Financial Performance Koromiko

For the Year Ended 30 June 2016

| | Note | 2016 | 2015 |
|----------------------------------|------|----------------|----------------|
| | | \$ | \$ |
| Operating Revenue | | | |
| Airstrip Usage Receipts | | 1,652 | - |
| Gross Surplus from Dairy Produce | | 309,264 | 522,896 |
| Gross Surplus | | 310,916 | 522,896 |
| Net Revenue | | 310,916 | 522,896 |
| Less Expenses | | | |
| Pasture Management Expenses | | 106,495 | 123,281 |
| Farm Working Expenses | | 41,905 | 99,609 |
| Repairs & Maintenance | | 44,010 | 55,833 |
| Administration Expenses | | 38,643 | 36,384 |
| Total Expenses | | 231,053 | 315,108 |
| Net Surplus | | 79,863 | 207,789 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Uranga B2 Incorporation

Statement of Financial Performance Paatara

For the Year Ended 30 June 2016

| | Note | 2016 | 2015 |
|----------------------------------|------|----------------|----------------|
| | | \$ | \$ |
| Operating Revenue | | | |
| Gross Surplus from Dairy Produce | | 220,263 | 356,382 |
| Less Expenses | | | |
| Pasture Management Expenses | | 41,961 | 61,299 |
| Farm Working Expenses | | 37,623 | 71,847 |
| Repairs & Maintenance | | 16,969 | 44,926 |
| Administration Expenses | | 28,021 | 27,196 |
| Total Expenses | | 124,574 | 205,269 |
| Net Surplus | | 95,688 | 151,113 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Uranga B2 Incorporation

Statement of Financial Performance Forestry

For the Year Ended 30 June 2016

| | Note | 2016 | 2015 |
|---------------------------|------|----------------|----------------|
| | | \$ | \$ |
| Operating Revenue | | | |
| CHH Forestry Rentals | | 209,984 | 185,201 |
| Forestry Harvest Receipts | | 130,216 | - |
| Total Sales | | 340,201 | 185,201 |
| Less Cost of Sales | | | |
| Purchases | | 8,416 | 7,917 |
| Gross Surplus | | 331,785 | 177,285 |
| Net Revenue | | 331,785 | 177,285 |
| Less Expenses | | | |
| Administration Expenses | | - | 2,020 |
| Net Surplus | | 331,785 | 175,265 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Uranga B2 Incorporation

Combined Statement of Financial Performance

For the Year Ended 30 June 2016

| | Note | 2016 \$ | 2015 \$ |
|---|------|----------------|----------------|
| Divisional Farm Income | | | |
| Net Surplus from Upoko | | 350,979 | 330,610 |
| Net Surplus from Koromiko | | 79,863 | 207,789 |
| Net Surplus from Paatara | | 95,688 | 151,113 |
| Net Surplus from Forestry | | 331,785 | 175,265 |
| Total Divisional Income | | 858,315 | 864,776 |
| Operating Revenue | | | |
| Hive Income | | 6,000 | 7,000 |
| Total Gross Surplus | | 864,315 | 871,776 |
| Other Income | | | |
| Insurance Proceeds | | 23,510 | - |
| Dividends Received | | 2,049 | 18,558 |
| Interest Received - Gross | | 1,807 | 2,525 |
| Interest Received - IRD Use of Money | | - | 10 |
| Rentals Received | | 12,882 | - |
| Overseas Income - FIF Exempt | | 969 | 2,505 |
| Overseas Income - FIF | | 4,412 | 3,209 |
| PIE Assessable Income | | 552 | - |
| PIE Non Assessable Income | | 279 | 2,094 |
| KCEPT Distribution | | 887 | 329 |
| Quarry Income | | 6,770 | 13,735 |
| Profit on Sale | | 2,864 | - |
| Gain (Loss) on Investment Revaluation | | 10,498 | 46,539 |
| Total Other Income | | 67,479 | 89,504 |
| Gross Surplus after Other Income | | 931,795 | 961,280 |
| Less Expenses | | | |
| Administration Expenses | | 114,414 | 163,357 |
| Finance Expenses | | 85,372 | 115,503 |
| Owner & Incorporation Expenses | | 41,120 | 43,863 |
| Committee Expenses | | 151,273 | 154,357 |
| Non Cash Expenses | | 93,487 | 99,200 |
| Total Expenses | | 485,665 | 576,281 |
| Surplus before Income Tax | | 446,129 | 384,999 |
| Income Tax Expense | 3 | 64,093 | 65,134 |
| Net Surplus | | 382,036 | 319,865 |

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

Te Uranga B2 Incorporation

Statement of Financial Position

As at 30 June 2016

| | Note | 2016 \$ | 2015 \$ |
|-------------------------------------|------|-------------------|-------------------|
| Equity | | | |
| Owners Capital | | 7,801 | 7,801 |
| Retained Earnings | 5 | 3,948,343 | 3,718,843 |
| Reserves | 6 | 17,071,618 | 16,932,917 |
| Total Equity | | 21,027,762 | 20,659,561 |
| Represented by: | | | |
| Current Assets | | | |
| Cash & Bank Balances | 7 | 20,262 | 67,066 |
| Accounts Receivable | | 196,466 | 68,992 |
| Prepayments | | - | 1,000 |
| Total Current Assets | | 216,728 | 137,058 |
| Non Current Assets | | | |
| Property, Plant & Equipment | 8 | 20,536,925 | 20,496,827 |
| Term Investments | 9 | 361,070 | 336,784 |
| Livestock on Hand | 11 | 1,657,079 | 1,470,672 |
| Total Non Current Assets | | 22,555,073 | 22,304,283 |
| Total Assets | | 22,771,801 | 22,441,341 |
| Current Liabilities | | | |
| Payables & Accruals | 12 | 267,295 | 246,779 |
| Current Portion of Term Liabilities | 15 | 21,430 | - |
| Other Loans | 13 | 730,000 | 745,000 |
| Income Tax Payable | 4 | 21,743 | 36,192 |
| GST Payable | | 22,818 | 43,471 |
| Provisions | 14 | 155,509 | 143,938 |
| Total Current Liabilities | | 1,218,795 | 1,215,381 |
| Non Current Liabilities | | | |
| Term Loans - Secured | 15 | 525,245 | 566,400 |
| Total Liabilities | | 1,744,040 | 1,781,781 |
| Net Assets | | 21,027,762 | 20,659,561 |

Chairman _____

Date _____

These financial statements are to be read in conjunction with the accompanying notes. These statements have been audited.

1 Statement of Accounting Policies

Reporting Entity

Te Uranga B2 Incorporation is a Maori incorporation established under the Te Ture Whenua Maori Act 1993.

Statement of Compliance and Basis of Preparation

The financial statements have been prepared in accordance with a Special Purpose Framework for use by For-Profit Entities (SPFR for FPEs) published by Chartered Accountants Australia & New Zealand (CA ANZ).

The financial statements have been specifically prepared for the purposes of meeting the incorporation's income tax requirements and internal use and should not be relied upon for any other purpose.

The accounting principles recognised as appropriate for the measurement and reporting of the Combined Statement of Financial Performance and Statement of Financial Position on a historical cost basis are followed by the incorporation, unless otherwise stated in the Specific Accounting Policies.

The information is presented in New Zealand dollars. All values are rounded to the nearest \$.

Going Concern

Measurement of transactions and fair values have been based on the assumption that the entity is a going concern.

Specific Accounting Policies

The following specific accounting policies which materially affect the measurement of the Combined Statement of Financial Performance and Statement of Financial Position have been applied:

(a) Revenue Recognition

Revenue is measured at the fair value of the consideration received or receivable for the sale of goods and services, to the extent it is probable that the economic benefits will flow to the incorporation and revenue can be reliably measured.

Sales of goods and livestock are recognised in the period by reference to the stage of completion of the transaction at the end of the reporting period.

Lease income is recognised on a straight line basis over the life of the lease.

Interest received is recognised as interest accrues, gross of refundable tax credits received.

Dividends received are recognised on receipt, gross of refundable tax credits.

Forestry income is recognised on sale or harvest of the forest.

(b) Expenses

Expenses have been classified on their business function.

For the Year Ended 30 June 2016

(c) Livestock

Livestock has been valued in these financial statements using "National Average Market Values" (Herd Scheme Values) as issued by Inland Revenue.

The revaluation of opening livestock holdings at closing livestock values is reflected in the Livestock Revaluation Reserve. The balance of the movement (impact of changes in numbers) is shown in the Statement of Financial Performance via the Livestock Trading Statements.

(d) Trade Receivables

Trade Receivables are recognised initially at fair value and subsequently measured at amortised cost using the effective interest method, less an allowance for any uncollectable amounts. Individual debts that are known to be uncollectable are written off in the period that they are identified.

(e) Property, Plant & Equipment and Investment Property

Each class of property, plant and equipment and investment property is carried at cost or fair value as indicated less, where applicable, any accumulated depreciation and impairment losses.

Property and Investment Property

Land is valued at its latest rateable value (Quotable Value) as required under the Te Ture Whenua Maori Act 1993.

Plant and Equipment

Plant and equipment is recognised at cost less aggregate depreciation. Historical cost includes expenditure directly attributable to the acquisition of assets, and includes the cost of replacements that are eligible for capitalisation when these are incurred.

All other repairs and maintenance are recognised as expenses in the Statement of Financial Performance in the financial period in which they are incurred.

Depreciation

Depreciation has been calculated using the maximum rates permitted by the Income Tax Act 2007.

The following estimated depreciation rates/useful lives have been used:

| | |
|------------------------------|-------------|
| Freehold Land | 0% |
| Buildings | 0% - 12% |
| Property Improvements | 0% - 16% |
| Plant & Equipment | 10% - 48% |
| Tractors, Vehicles & ATVs | 26% - 31.2% |
| Incorporation Chattels | 2.5% - 60% |
| Dairy Building & Development | 2.4% - 20% |
| Dairy Plant | 9.5% - 22% |

An item of property, plant and equipment or investment property is derecognised upon disposal or when no further future economic benefits are expected from its use. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in profit or loss in the year the asset is derecognised.

Te Uranga B2 Incorporation

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2016

(f) Income Tax

Income tax is accounted for using the taxes payable method. The income tax expense recognised in the Combined Statement of Financial Performance is the estimated income tax payable in the current year, adjusted for any differences between the estimated and actual income tax payable in prior years.

(g) Investments

Investments in listed companies are stated at valuation. Other investments are stated at cost.

(h) Borrowing Cost

All borrowing cost is expensed in the period incurred; or as an alternative, the capitalisation of borrowing costs related to qualifying assets.

(i) Financial Instruments

Financial instruments are recognised in the Statement of Financial Position when the incorporation becomes party to a financial contract. They include cash balances, deposits, bank overdraft, payables, receivables and interentity balances.

All of the financial instruments of the incorporation are initially recorded at cost and subsequently carried at amortised cost using the effective interest method. Due allowance is made for impaired receivables (doubtful debts).

(j) Goods and Services Taxation (GST)

Revenues and expenses have been recognised in the financial statements exclusive of GST except that irrecoverable GST input tax has been recognised in association with the expense to which it relates. All items in the Statement of Financial Position are stated exclusive of GST except for receivables and payables which are stated inclusive of GST.

(k) Changes in Accounting Policies

The incorporation transitioned on 1 July 2015 from preparation of general-purpose financial information in accordance with New Zealand generally accepted accounting practice (NZ GAAP) to special purpose financial reporting in accordance with NZICAs Special Purpose Financial Reporting Framework for For-Profit Entities (SPFR for FPEs). The transition had minimal impact on the accounting policies of the company.

All accounting policies were applied consistently during the year.

2 Auditor's Remuneration

The auditor of Te Uranga B2 Incorporation is Spooner Hood & Redpath Ltd
Audit Fees

| 2016 | 2015 |
|--------------|---------------|
| \$ | \$ |
| 8,888 | 10,960 |
| 8,888 | 10,960 |

These financial statements have been audited.

Te Uranga B2 Incorporation

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2016

3 Tax Reconciliation

| | 2016 | 2015 |
|--|-----------------|----------------|
| | \$ | \$ |
| Surplus before Income Tax | 446,129 | 384,999 |
| Permanent Differences | | |
| Insurance Proceeds | (23,510) | - |
| Overseas FIF | | (3,209) |
| PIE Non Assessable Income | (279) | (2,094) |
| KCEPT Distribution | (887) | (329) |
| Gain (Loss) on Investment Revaluation | (10,498) | - |
| FIF Income - FDR | - | 5,058 |
| Base Price Adjustment - Financial Arrangements | (2,287) | - |
| Total Permanent Differences | (37,461) | (575) |
| Timing Differences | | |
| Movement Accrued Annual Leave | 4,101 | (12,230) |
| Taxable Income | 412,770 | 372,195 |
| Tax Expense at 17.5% for Income Tax Last Year | 72,235 | 65,134 |
| | (8,141) | - |
| Tax Expense | 64,093 | 65,134 |

4 Income Tax

| | 2016 | 2015 |
|---|----------------|---------------|
| | \$ | \$ |
| Opening Balance | 36,192 | 23,060 |
| Plus: | | |
| Provision for Income Tax | 72,234 | 65,134 |
| Current Year Provisional Tax Payable after balance date | 20,049 | 21,042 |
| | 92,283 | 86,176 |
| Less: | | |
| RWT Tax Paid | 1,236 | 2,648 |
| Provisional Tax Payments | 81,189 | 42,083 |
| Terminal Tax Paid | 15,150 | 21,046 |
| Overseas Tax Paid | 277 | 312 |
| Prior Year Tax Adjustment | 8,141 | 2,064 |
| Imputation Credits | 738 | 4,891 |
| | 106,732 | 73,044 |
| Income Tax Payable | 21,743 | 36,192 |

These financial statements have been audited.

Te Uranga B2 Incorporation

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2016

5 Retained Earnings

| | 2016 | 2015 |
|--|------------------|------------------|
| | \$ | \$ |
| Opening Balance | 3,718,843 | 3,459,300 |
| Plus: | | |
| Net Surplus | 373,895 | 319,865 |
| Overprovision | 8,141 | - |
| Imputation Credits Converted to Loss | - | 2,064 |
| Transfer to Share Revaluation Reserve | - | 87,080 |
| | 382,036 | 409,009 |
| Less: | | |
| Education Grant | - | 286 |
| Dividend Paid (Non MACA) | 114,334 | 114,334 |
| Koha | 18,702 | 14,347 |
| Kaumaturua Grants | 19,500 | 20,500 |
| | 152,536 | 149,466 |
| Retained Earnings Closing Balance | 3,948,343 | 3,718,843 |

6 Reserves

| | 2016 | 2015 |
|--------------------------------------|-------------------|-------------------|
| | \$ | \$ |
| Asset Revaluation Reserve | | |
| Opening Balance | 15,436,195 | 12,077,121 |
| Movements for the period | - | 3,359,074 |
| Closing Balance | 15,436,195 | 15,436,195 |
| Shares Revaluation Reserve | | |
| Opening Balance | - | 87,080 |
| Movements for the period | - | (87,080) |
| Closing Balance | - | - |
| Capital Gain Reserve | | |
| Opening Balance | 403,604 | 403,604 |
| Movements for the period | 274 | - |
| Closing Balance | 403,878 | 403,604 |
| Livestock Revaluation Reserve | | |
| Opening Balance | 1,093,118 | 927,423 |
| Movements for the period | 138,427 | 165,695 |
| Closing Balance | 1,231,545 | 1,093,118 |
| Total Reserves | 17,071,618 | 16,932,917 |

These financial statements have been audited.

Te Urunga B2 Incorporation

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2016

7 Cash & Bank Balances

Bank Account Balances

| | 2016 | 2015 |
|---------------------------------------|---------------|---------------|
| | \$ | \$ |
| BNZ Bank - Farm First Account | 15,798 | 61,164 |
| BNZ Bank - Farm First Call Account | 2,039 | 2,017 |
| BNZ Bank - Dividend Account | 2,425 | 3,885 |
| Total Cash & Bank Balances | 20,262 | 67,066 |

8 Property, Plant & Equipment

| | Cost | Depreciation Charged | Accumulated Depreciation | Closing Book Value |
|--|-------------------|----------------------|--------------------------|--------------------|
| Property, Plant & Equipment 2016 | \$ | \$ | \$ | \$ |
| Freehold Land | 19,164,074 | - | - | 19,164,074 |
| Buildings | 988,060 | 14,571 | 337,850 | 650,210 |
| Property Improvements | 479,436 | 19,973 | 235,131 | 244,305 |
| Plant & Equipment | 449,612 | 25,249 | 320,527 | 129,085 |
| Tractors, Vehicles & ATVs | 223,949 | 10,890 | 181,435 | 42,514 |
| Incorporation Chattels | 85,416 | 3,704 | 60,850 | 24,566 |
| Dairy Building & Development | 806,303 | 13,741 | 559,350 | 246,953 |
| Dairy Plant | 157,289 | 5,359 | 122,072 | 35,217 |
| Total Property, Plant & Equipment | 22,354,139 | 93,487 | 1,817,215 | 20,536,925 |

| | Cost | Depreciation Charged | Accumulated Depreciation | Closing Book Value |
|--|-------------------|----------------------|--------------------------|--------------------|
| Property, Plant & Equipment 2015 | \$ | \$ | \$ | \$ |
| Freehold Land | 19,164,074 | - | - | 19,164,074 |
| Buildings | 875,515 | 11,737 | 323,279 | 552,236 |
| Property Improvements | 479,436 | 21,349 | 215,158 | 264,278 |
| Plant & Equipment | 445,522 | 24,246 | 295,278 | 149,970 |
| Tractors, Vehicles & ATVs | 216,748 | 13,870 | 179,624 | 37,124 |
| Incorporation Chattels | 83,360 | 3,925 | 57,146 | 26,214 |
| Dairy Building & Development | 806,303 | 14,609 | 545,609 | 260,694 |
| Dairy Plant | 160,355 | 4,954 | 118,117 | 42,238 |
| Total Property, Plant & Equipment | 22,231,311 | 94,690 | 1,734,211 | 20,496,826 |

9 Term Investments

| | Qty | 2016 | 2015 |
|---|------------|----------------|----------------|
| | | \$ | \$ |
| Craig & Partners - Investment Portfolio | | 224,866 | 209,663 |
| Shares as listed | | | |
| Farmlands Trading Society Ltd | 5,454.00 | 5,454 | 3,636 |
| Ravensdown Fertiliser Co-op Ltd | 129,731.00 | 129,731 | 122,834 |
| Silver Fern Farms Ltd | 1,050.00 | 1,019 | 651 |
| Total | | 136,204 | 127,121 |

These financial statements have been audited.

For the Year Ended 30 June 2016

Total Term Investments

361,070

336,784

10 Financial Instruments

Financial Instruments 2016

Cash and short-term deposits

20,262

Trade and other receivables

196,466

Investment in shares

135,185

1,019

Term deposits

-

224,866

Total Financial Instruments

217,728

135,185

225,885

Financial Instruments 2015

Cash and short-term deposits

67,066

Trade and other receivables

68,992

Other current assets

1,000

Investment in shares

-

126,470

651

Term deposits

-

209,663

Total Financial Instruments

137,058

126,470

210,314

11 Livestock on Hand

Sheep on Hand

2016

\$

769,978

2015

\$

710,075

Beef Cattle on Hand

887,101

760,597

Total Livestock on Hand

1,657,079

1,470,672

12 Payables & Accruals

Other Payables & Accruals

Accounts Payable

2016

\$

106,685

2015

\$

87,770

Forestry Rental Paid in Advance

158,526

157,142

Interest Accrued

2,084

1,867

Total Payables & Accruals

267,295

246,779

13 Other Loans

BNZ CCA Facility

2016

\$

730,000

2015

\$

500,000

BNZ CCA Facility

-

245,000

Total Other Loans

730,000

745,000

These financial statements have been audited.

Te Uranga B2 Incorporation

Notes to and forming part of the Financial Statements (continued)

For the Year Ended 30 June 2016

| 14 Provisions | 2016 | 2015 |
|------------------------------------|----------------|----------------|
| | \$ | \$ |
| Employee Entitlements | | |
| Provision for Annual Leave | | |
| Opening Balance | 11,043 | 6,942 |
| Closing Balance | 11,043 | 6,942 |
| Provision for Unpaid Distributions | | |
| Opening Balance | 144,465 | 136,996 |
| Closing Balance | 144,465 | 136,996 |
| Total Provisions | 155,509 | 143,938 |

| 15 Term Loans - Secured | 2016 | 2015 |
|--|----------------|----------------|
| | \$ | \$ |
| BNZ Term Loan 00021 - McGuinness Block | | |
| Total Outstanding | 525,245 | 566,400 |
| BNZ holds security through a registered first mortgage over two land titles representing the Paatara dairy unit. | | |
| Total Outstanding | 21,430 | - |
| Less: | | |
| Current Portion | 21,430 | - |
| Term Portion | - | - |
| Total Term Loans - Secured | 525,245 | 566,400 |

16 Dividends
Shareholder dividends have been paid out of pre 2004 retained earnings without MACA credits attached.

| 17 Maori Authority Credit Account | 2016 | 2015 |
|---|----------------|----------------|
| | \$ | \$ |
| Balance as at 31 March | 423,188 | 358,365 |
| Total Maori Authority Credit Account | 423,188 | 358,365 |

18 Restriction on Sale of Land
All land except the Paatara block (purchased 2006) and McGuinness block (purchased 2012) is designated corpus holdings. As such these holdings have significant restrictions in being able to be sold.

These financial statements have been audited.

For the Year Ended 30 June 2016

19 Pre 2004 Retained Earnings

Shareholder dividends have been paid out of pre 2004 retained earnings without MACA credits attached. The balance of pre 2004 retained earnings stands at \$1,922,152 (2015 \$2,036,486)

20 Capital Commitments

The Incorporation has committed to pay FoMA \$10,000 in 2016-17, (2015-16 \$10,000).

21 Contingent Liabilities

The Incorporation has no contingent liabilities as at 30 June 2015, (2014 Nil).

22 Events Occurring After Balance Date

No significant events have occurred subsequent to balance date.

23 Emissions Trading Scheme

The Incorporation is registered for the Emission trading Scheme for both pre-1990 and post 1989 forestry. It has holdings sufficient to meet any obligations.

Issuance of Auditors Report pending passing of
Supplementary Order paper No 232 to the
Te Ture Whenua Maori Act 1993

Te Uranga B2 Incorporation

2016 Indicative Share Valuation

Total Incorporation Shares Issued

9527.8476

This indicative share value has been calculated using the full value of the net assets of Te Uranga B2 Inc. Due to the restrictions on the sale of corpus land this figure is also shown with an 83% discount on land (2016: \$19,164,074 , 2015: \$19,164,074).

| | 2016 | 2015 | 5 Year Ave |
|---|--------------|--------------|--------------|
| Net Assets (Equity) | \$21,027,484 | \$20,659,561 | \$19,241,427 |
| Value per share (no corpus land adjustment) | \$2,206.95 | \$2,168.33 | \$2,019.49 |
| Value per share (with corpus land adjustment) | \$537.51 | \$498.89 | \$470.94 |

The Committee of Management on 28 June 1996 approved:

That the indicative share valuation figure for the Incorporation is set by the net value of improvements and investments on an annual rolling average.

Approved by Annual General Meeting of Owners and the Maori Land Court:

Maximum shareholding permitted within the Incorporation for a corporate body of trust be 450.0000.

Maximum shareholding permitted within the Incorporation for any one shareholder be 500.0000 shares.

Minimum shareholding permitted within the Incorporation for an individual owner 0.1000.

PROPRIETORS OF TE URANGA B2 INC

c/- Balance Chartered Accountants, P O Box 384, Taumarunui 3946, Ph 07 895 3013, Fax 07 895 8345
email: evelynne@balanceonline.co.nz

Following is a list of owners in TE URANGA B2 INCORPORATION for which the office holds unclaimed dividend monies over \$10. These amounts will not be paid out until the next dividend payment is made in December (if approved at the AGM).

| ID | SURNAME | FIRST NAMES | AMOUNT | | | | |
|-------|---|-------------|------------|-------|----------------|-----------------------------|------------|
| 7620 | Rangioma Dick Barrett Whanau Trust | | \$808.02 | 7110 | Grey Dec'd | William | \$362.61 |
| 7650 | Te Kakenga Kingi Whanau Trust | | \$383.80 | 7120 | Grey Dec'd | Eddie | \$362.61 |
| 26224 | 147 Whanau Trust | | \$372.01 | 52936 | Grigg | Jared Ashley | \$126.68 |
| 56807 | Maakiria Poihakena Whanau Trust | | \$201.03 | 7840 | Hatu | Deidre | \$49.68 |
| 56758 | Boyce Te Wharemaru Ihakara Te Teira II Taylor Whanau Tr | | \$167.36 | 6240 | Herbert | George Charles Ngarongo | \$30.42 |
| 56787 | Te Kakama Matena Whanau Trust | | \$887.19 | 3480 | Horua | Janet Mataina | \$17.40 |
| 56825 | Matahira Papanui Newton Whanau Trust | | \$134.14 | 7000 | Hotu Dec'd | Sonny | \$203.23 |
| 56826 | Kidwell-Matena Whanau Trust | | \$1,785.17 | 3120 | Houpapa | Glenn Whiti | \$333.00 |
| 52930 | Tara Heta Kaitiaki Trust | | \$72.04 | 2160 | Houpapa | Ruruhi | \$760.44 |
| 52931 | Pheonix Heta Kaitiaki Trust | | \$72.05 | 8926 | Houpapa | Justin Te Wanga | \$383.69 |
| 26088 | Charles Te Maungarongo Barrett And Hinenoho Lena Anihana-Barrett Whanau Trust | | \$613.27 | 26216 | Houpapa | Te Aho-Ote-Rangi Wharepu | \$106.05 |
| 10759 | Michael And Veronica Rerekura Whanau Trust | | \$94.08 | 52954 | Houpapa | Deanna | \$19.77 |
| 56819 | Adams Sonny Cedric | | \$11.74 | 52960 | Houpapa | Ruruhi | \$19.76 |
| 56820 | Adams Janie Heeni | | \$11.74 | 52917 | Houpapa | Reitini Anne | \$64.10 |
| 6100 | Adams Jack Savage | | \$40.20 | 56841 | Houpapa | Ngatania | \$69.37 |
| 3530 | Adams Dec'd Melvin | | \$35.50 | 56842 | Houpapa | Cheyene Eru | \$69.37 |
| 3880 | Adams Dec'd Maui | | \$124.94 | 56843 | Houpapa | Stacey Leeanna | \$69.37 |
| 56818 | Adams Dec'd Malicia Te Aue Te Haeata | | \$11.74 | 56844 | Houpapa | Carol Moana | \$69.37 |
| 10765 | Ambrose Joshua Allan Tame | | \$429.60 | 52966 | Houpapa Dec'd | Kitty | \$81.20 |
| 10651 | Anderson Jason Kylie | | \$66.50 | 52956 | Houpapa Dec'd | Kewa | \$19.76 |
| 56789 | Anderson Mathew | | \$248.99 | 3910 | Houpapa Dec'd | Te Whakauruhanga | \$1,362.69 |
| 5810 | Anderson Richard Walter | | \$496.50 | 3950 | Houpapa Dec'd | Richard Ernest | \$53.90 |
| 6340 | Anderson Dec'd Alex | | \$33.15 | 4080 | Houpapa Dec'd | Annette | \$1,311.90 |
| 6370 | Anderson Dec'd Louie | | \$133.12 | 170 | Houpapa Dec'd | Cathlene | \$274.05 |
| 6380 | Anderson Dec'd Mannie | | \$44.20 | 220 | Houpapa Dec'd | Comrade | \$341.71 |
| 6560 | Anderson Dec'd Mereana | | \$613.27 | 260 | Houpapa Dec'd | Deana | \$4,088.78 |
| 5510 | Anihana Dec'd Tute | | \$776.59 | 1030 | Houpapa Dec'd | Kewa | \$1,375.21 |
| 5520 | Anihana Dec'd Te Whiu | | \$746.98 | 1690 | Houpapa Dec'd | Paapu | \$1,064.31 |
| 2970 | Atutahi Lois Te Irirangi | | \$34.21 | 3710 | Houpapa Dec'd | Tako | \$4,796.33 |
| 3040 | Atutahi Dec'd Queenie Caroline | | \$22.07 | 53210 | Hughes | Nina | \$11.05 |
| 3380 | Bailey Dec'd Queenie | | \$155.20 | 4850 | Hughes Dec'd | Peggy Hemotu | \$432.78 |
| 7130 | Barrett Dec'd Lucy | | \$334.54 | 8273 | Ihaka Dec'd | Kuikui Queenie | \$261.03 |
| 56879 | Barton Norma Toni | | \$1,107.63 | 8379 | Jackson | Shana Theresa Taua | \$260.55 |
| 53691 | Bell Waina | | \$307.88 | 5280 | Jackson | Anne Taongahuia | \$409.54 |
| 1630 | Bennett Nita | | \$73.60 | 8405 | Jackson Dec'd | Te Opeowaenganui A (Te Ope) | \$260.55 |
| 53694 | Bolstad Denise | | \$76.96 | 4780 | Kahu Dec'd | Rangi | \$306.68 |
| 53695 | Bolstad Sony | | \$76.96 | 10758 | Kaka | Nick Hamorai | \$76.80 |
| 53696 | Bolstad Glen | | \$76.96 | 6420 | Kalabrax | Chymon Johnathan | \$602.42 |
| 3310 | Bradley William Albert | | \$45.63 | 6110 | Kawau | Brendan Paul | \$13.97 |
| 2990 | Bradley Ernest Gray | | \$45.63 | 6130 | Kawau | Stanley Craig | \$140.74 |
| 10751 | Broderson Ian | | \$104.25 | 6120 | Kawau Dec'd | Raymond Hira | \$117.49 |
| 6430 | Campbell Betty Josephine | | \$158.88 | 4910 | Kawau Dec'd | George | \$471.85 |
| 1160 | Campbell Dec'd Louis Kingi | | \$2,409.68 | 4940 | Kawau Dec'd | Ngareta | \$570.57 |
| 400 | Campbell Dec'd Harold Te Karapa | | \$3,401.39 | 52539 | Keilman | Gail Francis | \$59.82 |
| 410 | Campbell Dec'd Harry Maruru | | \$910.83 | 5620 | Kepa | Roshell | \$503.69 |
| 56816 | Canterbury Venus Patricia | | \$11.70 | 1130 | Kilgour Dec'd | Lily | \$920.66 |
| 56558 | Cayless Nathan Frederick | | \$80.40 | 9572 | Kimitaunga | Mary Te Hohipera | \$108.20 |
| 56559 | Cayless Jason Paul | | \$80.40 | 8671 | Kingi | Ao Tutahanga | \$180.61 |
| 53507 | Chapman Ana Christina | | \$205.53 | 7730 | Kingi | Norman | \$69.90 |
| 7860 | Crown Dec'd Tamahou | | \$190.27 | 51402 | Kingi | Marina Faith | \$553.23 |
| 4690 | Dare Barbara Make | | \$1,086.07 | 10773 | Kingi | Raewyn Te Awe | \$279.12 |
| 52933 | Downes Labroc | | \$72.05 | 10774 | Kingi | Danny Mutunga | \$388.46 |
| 52934 | Downes Dayna | | \$72.05 | 10775 | Kingi | William Raymond | \$355.13 |
| 8896 | Dyall Dec'd Jean | | \$2,415.27 | 10776 | Kingi | Shardia Rangikataina | \$196.20 |
| 52002 | Forbes John Gilbert | | \$45.34 | 4710 | Kingi | Geraldine Maree | \$691.60 |
| 840 | Foster Dec'd Janet | | \$462.44 | 4720 | Kingi | Michelle Moana | \$615.60 |
| 680 | Fraser Hugh Duncan | | \$182.70 | 1780 | Kingi Dec'd | Pat | \$216.43 |
| 290 | Fraser Dec'd Donald | | \$652.13 | 10891 | Kingi Dec'd | Maniopetini | \$15.06 |
| 56878 | Goldsmith Reokore | | \$1,107.63 | 1570 | Kirirape Dec'd | Ngahina | \$957.46 |
| 7680 | Goodall Martin Taroa | | \$209.40 | 2300 | Kirirape Dec'd | Taniora | \$968.68 |
| 7100 | Grey John | | \$362.61 | 7720 | Knowles | Queenie | \$29.35 |
| | | | | 52542 | Lake | Phillip Nigel | \$20.08 |
| | | | | 52546 | Lake | Milton James | \$20.08 |

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| | | | | | | | |
|-------|----------------------|----------------------------|------------|-------|-----------------|------------------------|------------|
| 52534 | Lake | Guy Pukehou | \$59.83 | 53444 | Rangitawa Dec'd | Barbara Faith | \$396.30 |
| 52532 | Lake Dec'd | Ronald Clarence | \$59.83 | 7750 | Rawiri | Quovadis | \$18.08 |
| 52533 | Lake Dec'd | Trevor Tukotahi | \$59.83 | 7760 | Rawiri | Andrei | \$18.08 |
| 5430 | Letoa | Geraldine Tongahuaroa | \$616.58 | 52492 | Rawiri Dec'd | Te Waka Piipi Heni | \$168.89 |
| 1670 | Levet (Turner) Dec'd | Te Okura Mihiaa | \$1,271.04 | 4530 | Rehu | Roderick Douglas | \$112.22 |
| 10764 | Main | Dean Gregory | \$465.44 | 4540 | Rehu | Kylie | \$44.80 |
| 6260 | Marmont | Phyllis Doreen | \$226.05 | 4550 | Rehu | Chantle | \$10.46 |
| 6290 | Marmont Dec'd | Judy | \$226.04 | 4520 | Rehu Dec'd | Ruby Huatahi | \$135.15 |
| 4810 | Martin | Andrew | \$27.93 | 52916 | Reihana | Jacqueline Te Waimatao | \$192.30 |
| 4820 | Martin | Steven | \$281.60 | 7280 | Rendell | Melissa Houppapa | \$100.98 |
| 9542 | Martin | Thomas Egerton | \$25.02 | 6850 | Rerekura | Malcolm | \$24.77 |
| 52006 | Mason | Mary Christina Mahinarangi | \$45.35 | 5020 | Ropata | Fiona | \$18.60 |
| 53598 | Matena | Jason Lee Nelson | \$64.32 | 5040 | Ropata | Kevin | \$33.27 |
| 53599 | Matena | Tyrin Ben | \$48.24 | 5060 | Ropata | Noreen | \$22.95 |
| 53601 | Matena | Marcus Shane | \$48.00 | 5070 | Ropata | Minnie | \$33.27 |
| 5180 | Matena | Robin | \$33.27 | 5100 | Ropata | Iris | \$33.27 |
| 5160 | Matena | Annette | \$29.53 | 4970 | Ropata Dec'd | Derek | \$49.94 |
| 5170 | Matena Dec'd | Wayne | \$33.27 | 4990 | Ropata Dec'd | Violet | \$51.52 |
| 5130 | Matena Dec'd | Teresa | \$33.27 | 2210 | Searancke Dec'd | Sonny | \$510.88 |
| 5150 | Matena Dec'd | Joseph | \$22.95 | 10847 | Speers | Simon | \$65.48 |
| 1120 | Matena Dec'd | Leslie | \$1,975.56 | 4360 | Speers Dec'd | Dorothy | \$1,083.91 |
| 640 | Matena Dec'd | Hone Titari | \$3,142.67 | 7780 | Stafford | Mere Glynis | \$3,753.38 |
| 53596 | Matena Dec'd | Errol Foster | \$256.32 | 1140 | Stealey Dec'd | Linda Waiata | \$423.09 |
| 4790 | Matich | Tui | \$387.42 | 860 | Taaka | Jean | \$1,647.20 |
| 53221 | Matthews | Patrick | \$1,387.29 | 52327 | Tahi Dec'd | Rangitaipo M N | \$550.87 |
| 10238 | Meihana Dec'd | Te Ohorere Milly | \$261.03 | 26065 | Takawe Dec'd | Violet Waireti | \$378.51 |
| 1060 | Meirana Dec'd | Kirirape | \$696.83 | 26069 | Takawe Dec'd | Esther | \$378.51 |
| 2590 | Meiranga | Wehewehe | \$661.35 | 26063 | Takawe Dec'd | Walter Tapuwae O'tonga | \$378.51 |
| 56662 | Melsom | Gordon Seymour | \$120.00 | 10681 | Tapu | Hone Te Rangitutia | \$617.70 |
| 6170 | Moerua | Joyce Wehewehe | \$66.28 | 56560 | Tapu | Anthony | \$43.89 |
| 2080 | Mokena Dec'd | Riwhenua | \$4,838.77 | 56561 | Tapu | Daniel | \$43.89 |
| 26080 | Montgomery | Hunter Mangu | \$34.02 | 56562 | Tapu | Te Awhina | \$58.48 |
| 26081 | Montgomery | Jack Patara Te Tuhi H | \$11.50 | 2770 | Tapu | Marion | \$526.32 |
| 26085 | Montgomery | Michael Neigh | \$11.50 | 6230 | Tariao | Pihere Karari | \$144.43 |
| 26086 | Montgomery | Robert John Takawe | \$11.50 | 5460 | Tata | Warren Thomas Tuuru | \$210.56 |
| 10801 | Morgan | Percy Dean | \$1,027.52 | 2810 | Tata | Rahui | \$526.32 |
| 53303 | Morgan | Paul Jeffrey | \$91.20 | 2350 | Tata | Teira | \$2,818.42 |
| 1530 | Morgan | Morgan | \$1,068.90 | 2220 | Tata Dec'd | Sonny | \$526.40 |
| 6210 | Morgan | Esther J | \$779.77 | 1360 | Tata Dec'd | Matui | \$2,818.42 |
| 1820 | Morgan Dec'd | Peter | \$844.69 | 5980 | Tata Dec'd | Enid Mary-Anne | \$1,995.63 |
| 2180 | Morgan Dec'd | Samuel | \$825.66 | 960 | Taumoana | Kataraina | \$622.80 |
| 53141 | Morgan dec'd | Violet | \$141.90 | 2000 | Taylor Dec'd | Raumarama | \$560.05 |
| 7550 | Morgan Dec'd | Violet | \$265.74 | 3050 | Taylor Dec'd | Hinemoa | \$130.58 |
| 2110 | Nathan Dec'd | Ronnie | \$1,163.15 | 1200 | Te Auraki Dec'd | Maata | \$4,571.51 |
| 890 | Needham Dec'd | June | \$531.19 | 7180 | Te Awa Dec'd | Desmond Mokena | \$712.18 |
| 5240 | Newton | Robert Papanui | \$134.15 | 1890 | Te Matiu Dec'd | Te Raiera | \$2,111.95 |
| 53299 | Newton | James Karl | \$767.09 | 5610 | Te Rehu | John David | \$199.26 |
| 53300 | Newton | Kenneth Lauren | \$767.10 | 53700 | Te Takere | Damon | \$61.57 |
| 1550 | Ngahuinga | Motemate | \$8,128.09 | 53701 | Te Takere | Croyden | \$61.57 |
| 1480 | Ngarongo Dec'd | Miringa | \$1,162.72 | 1770 | Te Teira Dec'd | Pari | \$1,201.86 |
| 3260 | Ngarotata Dec'd | Billy | \$1,195.00 | 2750 | Te Teira Dec'd | Yorky | \$923.79 |
| 2920 | Ngarotata Dec'd | Rudolph Tupuoho | \$899.92 | 7850 | Tepu | Brendon | \$190.27 |
| 26062 | Ngataua Dec'd | Wally Te Waitere | \$378.51 | 53692 | Terry | Derek Tame | \$307.88 |
| 52329 | Ngawairau | Heta E | \$36.00 | 53693 | Terry | Darwin | \$76.96 |
| 52932 | Norman | Jase | \$72.05 | 53688 | Terry | Miriama Nora | \$307.88 |
| 5840 | Norman | Paul | \$272.01 | 830 | Thomas | James | \$3,504.33 |
| 5860 | Norman Dec'd | Ngaio | \$301.99 | 7090 | Tipene Dec'd | Dorothy | \$307.01 |
| 5870 | Norman Dec'd | Jason James | \$360.49 | 3550 | Tohu | Deidre | \$13.66 |
| 6990 | O'Brien Dec'd | Barbara | \$26.80 | 3590 | Tohu | Mane | \$12.92 |
| 26064 | O'Brien Dec'd | Margaret Mareti | \$172.60 | 1380 | Tuffin Dec'd | Maude Mene | \$354.77 |
| 6740 | Paamu Dec'd | Betty | \$94.08 | 7050 | Tutaki | Marcus | \$523.68 |
| 3520 | Paehua | Wharekura | \$19.40 | 7060 | Tutaki | Jackson | \$332.29 |
| 7410 | Paehua | Dion James Durville | \$19.40 | 5360 | Tutaki | Bill Pereiti | \$385.06 |
| 5440 | Phillips | Sandra | \$634.21 | 5380 | Tutaki | Patrick Matiu | \$696.89 |
| 4060 | Phillip | Graeme Joseph R | \$133.32 | 5410 | Tutaki | Bert Roy | \$762.30 |
| 4090 | Phillips | Selwyn | \$92.94 | 5340 | Tutaki | Lyra Te Reirei | \$656.21 |
| 4100 | Phillips | Tina Marie Tukemata | \$121.07 | 5350 | Tutaki Dec'd | Hohaia Lance | \$762.30 |
| 4120 | Phillips | Barry Te Tomo | \$121.07 | 6810 | Tutaki Dec'd | Martin | \$24.09 |
| 4130 | Phillips | Peter Buck Rangihira | \$124.69 | 3760 | Tuwhangai | Sonny | \$39.60 |
| 760 | Pihama | Katheryn Wairangi | \$237.30 | 10771 | Twigden | Pamela Sue | \$306.76 |
| 4110 | Potaka Dec'd | Christine Ngawiki | \$59.46 | 7220 | Vincent | Lani | \$209.74 |
| 940 | Puhipuhi | Kapokapo | \$1,447.63 | 6510 | Waaka | Te Rewiti | \$193.92 |

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| | | | |
|-------|------------------|-----------------------------|------------|
| 6540 | Waaka | Wairema Robbie | \$274.37 |
| 26178 | Walker | Colleen Rangipeka | \$609.70 |
| 26138 | Wanakore | Phillip Tauke | \$29.16 |
| 53514 | Wanstall | William Victor Raymond | \$129.47 |
| 550 | Wehiwehi Dec'd | Hoani | \$1,850.88 |
| 6650 | Whatarangi | Thomas Rangi | \$71.89 |
| 6670 | Whatarangi | Crystal Karen | \$85.92 |
| 6690 | Whatarangi | Kyle Ian Robert | \$238.87 |
| 6700 | Whatarangi Dec'd | Tina Marie Aroha Te Atarani | \$71.07 |
| 1150 | White | Lois | \$110.40 |
| 56732 | Wikaira | Nikita | \$252.68 |
| 10772 | Williams | Monica Leah | \$355.13 |
| 10834 | Wynyard | Glenys | \$392.86 |

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PROPRIETORS OF TE URANGA B2 INC

c/- Balance Chartered Accountants, P O Box 384, Ph 07 895 3013, Fax 07 895 8345, Taumarunui
email: evelynne@balanceonline.co.nz

Following is a list of owners in TE URANGA B2 INCORPORATION for which the office does not hold current addresses on file. If you know of people on the list, can you please get them to contact the office with their addresses. This will then mean we can then send out any reports or distributions to them.

| ID | SURNAME | FIRST NAMES | SHARES | | | | |
|-------|------------------|-----------------------------|---------|-------|------------------------|-----------------------|---------|
| 52000 | Waiarani Te Koea | Te Rangituatea Whanau Trust | 47.8 | 8671 | Kingi | Ao Tutahanga | 1.788 |
| 52930 | Tara Heta | Kaitiaki Trust | 0.59756 | 10775 | Kingi | William Raymond | 2.7637 |
| 52931 | Pheonix Heta | Kaitiaki Trust | 0.59756 | 2670 | Kingi | Whitutau Ringitana | 13.8 |
| 53173 | Etana Whanau | Trust | 150.425 | 2250 | Kingi | Taitengahue | 29.4472 |
| 56819 | Adams | Sonny Cedric | 0.2445 | 10773 | Kingi | Raewyn Te Awe | 2.7636 |
| 56818 | Adams Dec'd | Malicia Te Aue Te Haeata | 0.2445 | 53508 | Kingi | Melissa | 4.6 |
| 5810 | Anderson | Richard Walter | 8.275 | 56383 | Kingi | Richard Arthur | 2.2833 |
| 56789 | Anderson | Mathew | 1.8417 | 56466 | Kingi | Dulcie Kahuwahakarere | 4.6 |
| 6140 | Atkinson | Thelma Ann | 3.5686 | 10891 | Kingi Dec'd | Maniopetini | 0.1492 |
| 2970 | Atutahi | Lois Te Irirangi | 0.2299 | 52536 | Lake | Raymond Ngarangi Pai | 0.41875 |
| 3380 | Bailey Dec'd | Queenie | 1 | 52541 | Lake | Cheryl Erina | 0.41875 |
| 7130 | Barrett Dec'd | Lucy | 2.5375 | 52546 | Lake | Milton James | 0.41875 |
| 56879 | Barton | Norma Toni | 10.9667 | 52533 | Lake Dec'd | Trevor Tukotahi | 0.41875 |
| 53691 | Bell | Waina | 6.4143 | 5430 | Letoa | Geraldine Tongahuaroa | 4.3867 |
| 1630 | Bennett | Nita | 3.0666 | 10764 | Main | Dean Gregory | 3.3433 |
| 53694 | Bolstad | Denise | 1.6035 | 6300 | Marmont | Virginia | 1.2675 |
| 53695 | Bolstad | Sony | 1.6035 | 6260 | Marmont | Phyllis Doreen | 1.2675 |
| 53696 | Bolstad | Glen | 1.6035 | 6290 | Marmont Dec'd | Judy | 1.2675 |
| 6430 | Campbell | Betty Josephine | 6.62 | 26066 | Martin | Elisha | 2.8763 |
| 1160 | Campbell Dec'd | Louis Kingi | 26.48 | 4820 | Martin | Steven | 2.3272 |
| 410 | Campbell Dec'd | Harry Maruru | 6.48 | 53596 | Matena Dec'd | Errol Foster | 5.34 |
| 53507 | Chapman | Ana Christina | 2.5375 | 1120 | Matena Dec'd | Leslie | 12.1 |
| 4690 | Dare | Barbara Make | 7.6 | 5170 | Matena Dec'd | Wayne | 0.2068 |
| 52933 | Downes | Labroc | 0.59756 | 5150 | Matena Dec'd | Joseph | 0.2068 |
| 52934 | Downes | Dayna | 0.59756 | 5130 | Matena Dec'd | Teresa | 0.2068 |
| 680 | Fraser | Hugh Duncan | 5.075 | 2590 | Meiranga | Wehewehe | 3.8 |
| 7680 | Goodall | Martin Taroa | 3.4904 | 7450 | Metekingi | Marie | 26.37 |
| 7100 | Grey | John | 2.5375 | 2080 | Mokena Dec'd | Riwhenua | 30.4 |
| 7140 | Grey | Tamati | 2.5375 | 26080 | Montgomery | Hunter Mangu | 0.4794 |
| 7110 | Grey Dec'd | William | 2.5375 | 10801 | Morgan | Percy Dean | 7.6 |
| 7120 | Grey Dec'd | Eddie | 2.5375 | 1530 | Morgan | Morgan | 5.913 |
| 6310 | Harris | Linda Dianne | 1.2675 | 53303 | Morgan | Paul Jeffrey | 7.6 |
| 7830 | Hatu | Joseph Jack Mauri | 1.38 | 51207 | Morgan | Jocelyn Sylvia Tarati | 15.3678 |
| 10920 | Haukokia | Roger | 0.2792 | 52957 | Morgan Dec'd | Peter | 0.0391 |
| 5800 | Hayward | Brian | 15.3305 | 52958 | Morgan Dec'd | Paul | 0.0391 |
| 56667 | Henry | Joseph Manahi | 0.15638 | 52959 | Morgan Dec'd | Samuel | 0.0391 |
| 3480 | Horua | Janet Mataina | 0.125 | 1820 | Morgan Dec'd | Peter | 5.8738 |
| 7000 | Hotu Dec'd | Sonny | 2.2333 | 2180 | Morgan Dec'd | Samuel | 5.8738 |
| 7480 | Houpapa | Robert Ngarongo | 1.25 | 52920 | Murray | Wini Te Karangatanga | 5.342 |
| 56842 | Houpapa | Cheyene Eru | 0.6868 | 890 | Needham Dec'd | June | 3.0665 |
| 8926 | Houpapa | Justin Te Wang | 2.7451 | 5220 | Newton | Douglas Taka | 11.1794 |
| 2160 | Houpapa | Ruruhi | 7.529 | 53299 | Newton | James Karl | 5.1241 |
| 56841 | Houpapa | Ngatania | 0.6868 | 53300 | Newton | Kenneth Lauren | 5.124 |
| 56844 | Houpapa | Carol Moana | 0.6867 | 1550 | Ngahuinga | Motemate | 55.1 |
| 56843 | Houpapa | Stacey Leeanna | 0.6868 | 6200 | Ngaronga | Te Piki | 10.13 |
| 52954 | Houpapa | Deanna | 0.1956 | 1480 | Ngarongo Miringa Dec'd | | 8.6 |
| 52960 | Houpapa | Ruruhi | 0.1956 | 10927 | Ngarotata | Mate Stuart | 10.031 |
| 170 | Houpapa Dec'd | Cathlene | 3.3833 | 3260 | Ngarotata Billy Dec'd | | 8.5016 |
| 220 | Houpapa Dec'd | Comrade | 3.3833 | 26062 | Ngataua Dec'd | Wally Te Waitere | 2.8763 |
| 260 | Houpapa Dec'd | Deana | 29.369 | 6520 | Ngawharau | Marella | 1.92 |
| 1690 | Houpapa Dec'd | Paapu | 29.5645 | 26217 | Niheta | Gabrielle Gillian | 1.05 |
| 3910 | Houpapa Dec'd | Te Whakauruhanga | 9.57665 | 52932 | Norman | Jase | 0.59756 |
| 4080 | Houpapa Dec'd | Annette | 21.8648 | 5880 | Norman | Rapine | 2.9888 |
| 52101 | Hughes | Robyn Doreen Te Atawhai | 2.7583 | 6990 | O'Brien Dec'd | Barbara | 2.2334 |
| 8273 | Ihaka Dec'd | Kuikui Queenie | 1.86 | 6740 | Paamu Dec'd | Betty | 0.669 |
| 8379 | Jackson | Shana Theresa Taua | 1.85 | 7410 | Paehua | Dion James Durville | 0.125 |
| 10758 | Kaka | Nick Hamorai | 3.2 | 3520 | Paehua | Wharekura | 0.125 |
| 6420 | Kalabrax | Chymon Johnathan | 6.62 | 3460 | Paehua | Patrick Taukiri | 0.125 |
| 6130 | Kawau | Stanley Craig | 1.1631 | 7270 | Pari | Verna | 2.07655 |
| 4940 | Kawau Dec'd | Ngareta | 3.4904 | 10709 | Philipp | Betty Raupeti | 5.525 |
| 7190 | Kerei | Esmei Petula Olive | 5.0667 | 5440 | Phillips | Sandra | 4.3867 |
| 10767 | Kingi | Moses Rodney | 2.7636 | 4060 | Phillip | Graeme Joseph R | 0.8375 |
| | | | | 4090 | Phillips | Selwyn | 0.8375 |

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|-------|-----------------------|------------------------|----------|-------|-----------|-----------------|---------|
| 4100 | Phillips | Tina Marie Tukemata | 0.8375 | 1560 | Wi Dec'd | Nerehana Nelson | 99.6018 |
| 4120 | Phillips | Barry Te Tomo | 0.8375 | 210 | Wilkinson | Colin | 3.0665 |
| 760 | Pihama | Katheryn Wairangi | 9.8875 | 10834 | Wynyard | Glenys | 2.7948 |
| 940 | Puhipuhi | Kapokapo | 10.13 | | | | |
| 53444 | Rangitawa Barbara | Faith Dec'd | 2.17 | | | | |
| 7750 | Rawiri | Quovadis | 0.223 | | | | |
| 7760 | Rawiri | Andrei | 0.223 | | | | |
| 4510 | Rehu | Mangu | 2.253 | | | | |
| 52916 | Reihana | Jacqueline Te Waimatao | 5.3419 | | | | |
| 6860 | Rerekura | Joseph | 0.223 | | | | |
| 5010 | Ropata | Rosalie | 0.3102 | | | | |
| 5020 | Ropata | Fiona | 0.3102 | | | | |
| 5100 | Ropata | Iris | 0.2068 | | | | |
| 5110 | Ropata | Gary | 0.2068 | | | | |
| 4990 | Ropata Dec'd | Violet | 0.3102 | | | | |
| 4970 | Ropata Dec'd | Derek | 0.3102 | | | | |
| 2960 | Sargeant | Cavelle Aroha | 0.3066 | | | | |
| 2210 | Searancke Sonny | Dec'd | 5.0584 | | | | |
| 53442 | Spence | Leanne Wikitoria | 2.17 | | | | |
| 7780 | Stafford | Mere Glynis | 22.3583 | | | | |
| 860 | Taaka | Jean | 137.2667 | | | | |
| 26071 | Takawe | Cecil Kingdom | 2.8763 | | | | |
| 26072 | Takawe | Victor | 2.8763 | | | | |
| 26065 | Takawe Dec'd | Violet Waireti | 2.8763 | | | | |
| 26069 | Takawe Dec'd | Esther | 2.8763 | | | | |
| 53440 | Tane | Stuart Ratema | 2.17 | | | | |
| 3620 | Tapu | Charles Raymond | 8.7 | | | | |
| 56560 | Tapu | Anthony | 0.618 | | | | |
| 56561 | Tapu | Daniel | 0.618 | | | | |
| 56562 | Tapu | Te Awhina | 0.824 | | | | |
| 6230 | Tariao | Pihere Karari | 1.43 | | | | |
| 2350 | Tata | Teira | 21.9333 | | | | |
| 5830 | Tata | Koro | 21.945 | | | | |
| 1360 | Tata Dec'd | Matui | 21.9333 | | | | |
| 2880 | Tata Jnr | Ted Matetu | 7.31 | | | | |
| 960 | Taumoana | Kataraina | 17.3 | | | | |
| 3050 | Taylor Dec'd | Hinemoa | 1.8393 | | | | |
| 1200 | Te Auraki Dec'd | Maata | 29.4 | | | | |
| 1890 | Te Matiu Dec'd | Te Raierea | 11.5 | | | | |
| 2430 | Te Omeka | Tinirau Te Koea Kingi | 30.4 | | | | |
| 5610 | Te Rehu | John David | 5.5352 | | | | |
| 53700 | Te Takere | Damon | 1.2828 | | | | |
| 53701 | Te Takere | Croyden | 1.2828 | | | | |
| 1770 | Te Teira Dec'd | Pari | 6.7 | | | | |
| 53692 | Terry | Derek Tame | 6.4143 | | | | |
| 53693 | Terry | Darwin | 1.6035 | | | | |
| 53688 | Terry | Miriama Nora | 6.4143 | | | | |
| 830 | Thomas | James | 22.0666 | | | | |
| 7090 | Tipene Dec'd | Dorothy | 2.5375 | | | | |
| 3550 | Tohu | Deidre | 0.083 | | | | |
| 3560 | Tohu | Bronwyn | 0.083 | | | | |
| 3570 | Tohu | Michael | 0.083 | | | | |
| 3590 | Tohu | Mane | 0.084 | | | | |
| 10890 | Tupu | Sally | 14.344 | | | | |
| 7020 | Tutaki | Star-William | 3.3 | | | | |
| 7050 | Tutaki | Marcus | 3.3 | | | | |
| 5420 | Tutaki | Raukura | 5.4235 | | | | |
| 3760 | Tuwhangai | Sonny | 3.3 | | | | |
| 10771 | Twigden | Pamela Sue | 2.7636 | | | | |
| 6530 | Waaka | Maurine Dawn | 1.92 | | | | |
| 6540 | Waaka | Wairema Robbie | 1.92 | | | | |
| 6470 | Waaka | Maxwell Jimmy | 1.93 | | | | |
| 6480 | Waaka | Kipa | 1.93 | | | | |
| 6510 | Waaka | Te Rewiti | 1.92 | | | | |
| 26137 | Wanakore | Denise | 0.2628 | | | | |
| 26138 | Wanakore | Phillip Tauke | 0.2627 | | | | |
| 26139 | Wanakore | Veil Hira | 0.2627 | | | | |
| 550 | Wehiwehi Dec'd | Hoani | 10.2 | | | | |
| 6670 | Whatarangi | Crystal Karen | 0.5945 | | | | |
| 4891 | Whatarangi | Roy Herewini | 4.7558 | | | | |
| 6700 | Whatarangi Tina Marie | Aroha Te Atarani Dec'd | 1.9744 | | | | |
| 1150 | White | Lois | 3.0665 | | | | |

17 October 2016

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